CardioMEMS™ HF System (St. Jude Medical) and Sacubitril/Valsartan (Entresto™, Novartis) for Management of Congestive Heart Failure: Effectiveness, Value, and Value-Based Price Benchmarks

Draft Report

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<th>Definition</th>
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<tr>
<td>ACE</td>
<td>Angiotensin-converting enzyme</td>
</tr>
<tr>
<td>AE</td>
<td>Adverse event</td>
</tr>
<tr>
<td>AHA</td>
<td>American Heart Association</td>
</tr>
<tr>
<td>AHRQ</td>
<td>Agency for Healthcare Research and Quality</td>
</tr>
<tr>
<td>ARB</td>
<td>Angiotensin II receptor blocker</td>
</tr>
<tr>
<td>BI</td>
<td>Budget impact</td>
</tr>
<tr>
<td>BID</td>
<td>Bis in die (twice daily)</td>
</tr>
<tr>
<td>BMI</td>
<td>Body mass index</td>
</tr>
<tr>
<td>CDC</td>
<td>Centers for Disease Control and Prevention</td>
</tr>
<tr>
<td>CHARM</td>
<td>Candesartan in Patients with Chronic Heart Failure</td>
</tr>
<tr>
<td>CHF</td>
<td>Congestive heart failure</td>
</tr>
<tr>
<td>CI</td>
<td>Confidence interval</td>
</tr>
<tr>
<td>CMS</td>
<td>Centers for Medicare &amp; Medicaid Services</td>
</tr>
<tr>
<td>COPD</td>
<td>Chronic obstructive pulmonary disease</td>
</tr>
<tr>
<td>CPI</td>
<td>Consumer price index</td>
</tr>
<tr>
<td>CRT</td>
<td>Cardiac resynchronization therapy</td>
</tr>
<tr>
<td>CRT-D</td>
<td>Cardiac resynchronization therapy with defibrillator</td>
</tr>
<tr>
<td>CV</td>
<td>Cardiovascular</td>
</tr>
<tr>
<td>ED</td>
<td>Emergency department</td>
</tr>
<tr>
<td>EQ-5D</td>
<td>European Quality of Life-5 Dimensions</td>
</tr>
<tr>
<td>FDA</td>
<td>Food and Drug Administration</td>
</tr>
<tr>
<td>GDP</td>
<td>Gross domestic product</td>
</tr>
<tr>
<td>HFH</td>
<td>Heart Failure Hospitalization</td>
</tr>
<tr>
<td>HR</td>
<td>Hazard ratio</td>
</tr>
<tr>
<td>ICD</td>
<td>Implantable cardioverter-defibrillator</td>
</tr>
<tr>
<td>ICER</td>
<td>Incremental cost-effectiveness ratio</td>
</tr>
<tr>
<td>IHM</td>
<td>Implantable hemodynamic monitor</td>
</tr>
<tr>
<td>KCCQ</td>
<td>Kansas City Cardiomyopathy Questionnaire</td>
</tr>
<tr>
<td>LVEF</td>
<td>Left ventricular ejection fraction</td>
</tr>
<tr>
<td>MI</td>
<td>Myocardial infarction</td>
</tr>
<tr>
<td>MLHF</td>
<td>Minnesota Living with Heart Failure</td>
</tr>
<tr>
<td>NHE</td>
<td>National Health Expenditure</td>
</tr>
<tr>
<td>NNT</td>
<td>Number needed to treat</td>
</tr>
<tr>
<td>NYHA</td>
<td>New York Heart Association</td>
</tr>
<tr>
<td>PA</td>
<td>Pulmonary artery</td>
</tr>
<tr>
<td>PAP</td>
<td>Pulmonary artery pressure</td>
</tr>
<tr>
<td>PCI</td>
<td>Percutaneous coronary intervention</td>
</tr>
<tr>
<td>pEF</td>
<td>Preserved ejection fraction</td>
</tr>
<tr>
<td>PH</td>
<td>Pulmonary hypertension</td>
</tr>
<tr>
<td>PICOTS</td>
<td>Population(s), Intervention(s), Comparator(s), Outcome(s), Timing, Setting(s)</td>
</tr>
<tr>
<td>PRISMA</td>
<td>Preferred Reporting Items for Systematic Reviews and Meta-Analyses</td>
</tr>
<tr>
<td>QALY</td>
<td>Quality-adjusted life-year</td>
</tr>
<tr>
<td>RAAS</td>
<td>Renin-angiotensin-aldosterone system</td>
</tr>
<tr>
<td>RCT</td>
<td>Randomized controlled trial</td>
</tr>
<tr>
<td>Abbreviation</td>
<td>Definition</td>
</tr>
<tr>
<td>--------------</td>
<td>------------------------------------------------</td>
</tr>
<tr>
<td>rEF</td>
<td>Reduced ejection fraction</td>
</tr>
<tr>
<td>RHC</td>
<td>Right heart catheterization</td>
</tr>
<tr>
<td>RR</td>
<td>Relative risk</td>
</tr>
<tr>
<td>SAE</td>
<td>Serious adverse event</td>
</tr>
<tr>
<td>SG</td>
<td>Swan-Ganz (catheter)</td>
</tr>
<tr>
<td>USPSTF</td>
<td>United States Preventive Services Task Force</td>
</tr>
<tr>
<td>WAC</td>
<td>Wholesale acquisition cost</td>
</tr>
<tr>
<td>WHO</td>
<td>World Health Organization</td>
</tr>
</tbody>
</table>
Executive Summary

Background

Congestive heart failure (CHF) describes the condition of fluid build-up in the body as the heart inefficiently fills with or pumps out blood. CHF results from other conditions that weaken the heart muscle including coronary artery disease, myocardial infarction, cardiomyopathy, and hypertension, and is a major public health concern.

Two new interventions for CHF have received significant attention – a device and associated software for monitoring increases in pulmonary artery (PA) pressure (a key indicator of worsening CHF) known as the CardioMEMS™ HF System (St. Jude Medical), and a drug, Entresto™ (Novartis AG), a combination of the angiotensin II receptor blocker (ARB) valsartan and the neprilysin (nep-rɪ-li-sin) inhibitor sacubitril. The objective of this report is to evaluate the accumulated evidence on these two new interventions, to understand the context around their potential use in clinical practice, and to assess their cost-effectiveness and budgetary impact.

Topic in Context

In summarizing the contextual considerations for appraisal of a health care intervention, we seek to highlight the four following specific issues:

- Is there a particularly high burden/severity of illness?
- Do other acceptable treatments exist?
- Are other equally or more effective treatments nearing introduction into practice?
- Would other societal values accord substantially more or less priority to providing access to this treatment for this patient population?

Congestive Heart Failure Morbidity and Management

CHF is associated with 1) substantial morbidity and mortality, with five-year mortality similar to that of many cancers; and 2) high rates of hospitalization and intensive outpatient care.¹² In the United States, the lifetime risk of developing CHF approaches 20%,¹ and the disease currently affects nearly 6 million individuals.³

The severity of CHF is often classified according to the New York Heart Association (NYHA) system of classification by patient functional status.⁴ These classes commonly appear in treatment guidelines and as enrollment criteria for CHF clinical trials:

- Class I: Patients have no physical activity limitation.
• Class II: Patients have slight limitation of physical activity such that symptoms develop with ordinary activity but not at rest.
• Class III: Patients have marked limitation of physical activity such that symptoms develop with mild exertion but not at rest.
• Class IV: Patients are unable to carry on any physical activity without discomfort, and symptoms may occur at rest.

Management of CHF is guided by treating the underlying cause—often a chronic systemic disease process such as hypertension, diabetes, coronary artery disease, valvular heart disease, or myocarditis—and lifestyle improvements (e.g., diet, exercise, smoking cessation). Although a variety of evidence-based medical and device therapies for CHF are available, the morbidity, mortality, and costs associated with the condition remain high and no major advancements in treatment have occurred in well over a decade.

**CardioMEMS**

Fluid overload is one of the primary causes of CHF-related hospitalizations. Although regular monitoring of signs and symptoms of deterioration, such as shortness of breath, swelling, fatigue, and weight gain, is a common component of CHF management, these signs and symptoms are not sensitive to early pathophysiologic changes that increase the risk of decompensation. Several studies have demonstrated that elevations in PA pressure closely correlate with worsening heart failure and may increase several days or weeks before signs and symptoms manifest. These findings prompted the development of new implantable devices to assess cardiopulmonary filling pressures.

The CardioMEMS device is a small wireless sensor that is permanently implanted in the pulmonary artery via a catheter inserted through the femoral vein. The sensor measures PA pressure in patients with Class III heart failure and is paired with a portable electronic transmitter. The system allows patients to wirelessly transmit pressure readings to a secure online database from which treating physicians can access the data. The list price of CardioMEMS is $17,750, which does not include costs associated with surgical implantation or monitoring.

**Entresto**

Angiotensin converting enzyme (ACE) inhibitors have been the cornerstone of pharmacologic treatment for heart failure in patients with reduced ejection fraction for more than two decades. Over the same time period, researchers have explored strategies to bolster the effects of naturally occurring natriuretic peptides, a family of hormones the body releases to help maintain fluid balance. Entresto was designed to combine the neprilysin inhibitor sacubitril with an ARB (i.e., angiotensin II receptor blocker) instead of an ACE inhibitor in order to reduce the risk of angioedema. Entresto is taken twice daily with an annual wholesale acquisition cost of $4,560.
CardioMEMS

Comparative Clinical Effectiveness

Results

Clinical Benefits

The literature search for CardioMEMS identified 23 potentially relevant references (see Appendix Figure A1) of which five publications concerning a single randomized controlled trial (RCT) (the CHAMPION trial) and one case series met our inclusion criteria. Details of the included studies are summarized in Appendix Table E1.

The CHAMPION trial was a single-blind RCT of 550 patients who met eligibility criteria of having NYHA Class III heart failure and a CHF-related hospitalization within the 12 months prior to screening.15 All patients underwent implantation of a CardioMEMS device and took daily readings of PA pressure using a home electronic console. Clinicians received pressure readings from patients in the treatment group but did not have access to pressure data from the control group. The control group continued to receive standard of care management, which consisted of medication changes in response to patients’ clinical signs and symptoms and routine clinic appointments. All patients remained blinded to their assigned groups until the last patient completed six months of follow-up, resulting in a mean duration of follow-up of 15 months for the entire patient population. The authors reported outcomes both at six months and over the entire duration of follow-up.

The CHAMPION trial was powered to detect differences in CHF hospitalization. Mortality was only assessed based on a secondary endpoint of time to first CHF hospitalization or death. Over the full 15 months of follow-up, a total of 107 patients in the treatment group either died or had a hospitalization for CHF versus 138 in the control group (hazard ratio [HR] 0.73; 95% confidence interval [CI]: 0.57-0.94, p=.0146). In addition, there was a statistically-significant, albeit modest, increase in the mean number of days alive outside of the hospital in the treatment group (174.4 vs. 172.1; p=0.02).

The CHAMPION trial also measured quality of life using the Minnesota Living with Heart Failure (MLHF) questionnaire. At six months, the treatment group had a statistically-significant, but clinically marginal, improvement in MLHF score vs. the control group (-10.6 vs. -7.4, p=0.04).16

Health Care Utilization Outcomes

In the first six months after device implantation, the treatment group had fewer CHF-related hospitalizations (84; 0.32 hospitalizations per patient) relative to the control group (120; 0.44 hospitalizations per patient; HR 0.72 [95% CI: 0.60-0.85]; p=0.0002). The treatment group also had a shorter average length of stay for CHF-related hospitalizations (2.2 days vs. 3.8 days; p=0.02). Over
the entire 15-month follow-up period, the treatment group had a 37% reduction in CHF-related hospitalizations, with 158 and 254 hospitalizations in the treatment and control groups, respectively (HR 0.63; 95% CI: 0.52-0.77; p<0.0001). The authors calculated that during the first six months of follow-up, eight patients would need to be managed with CardioMEMS to prevent one additional hospitalization for CHF; this number decreased to four patients over the entire 15-month follow-up period.

**Harms**

In the CHAMPION trial, 98.6% of patients had no device- or system-related complications, and no pressure-sensor failures occurred. Fifteen serious adverse events (SAEs) occurred among the entire cohort of 550 patients, of which eight were related to the device or system and seven were related to the implant procedure. SAEs included four bleeding events, three hospitalizations related to anticoagulation treatment, two exacerbations of pre-existing atrial dysrhythmias during right heart catheterizations, two febrile illnesses, one pulmonary in-situ thrombus during right-heart catheterization, one cardiogenic shock, one atypical chest pain, and one delivery-system failure.

**Controversies and Uncertainties**

The Food and Drug Administration (FDA) Advisory Committee had several methodological concerns about the efficacy of the CardioMEMS device. One of the primary objections was that patients in the treatment arm of the CHAMPION trial received some form of study nurse involvement in addition to having their PA pressures sent to the treating clinician. These study nurses communicated information about the patient to the treating physicians in a way that was not completely mimicked in the control arm. The other key issues pertained to differences in outcomes between men and women and questions about why an independent survival benefit could not be detected given reductions in hospitalization rates.17

The Advisory Committee concluded that the bias introduced by the existence of nurse correspondence in the treatment arm was impossible to fully neutralize despite extended data collection and subsequent analyses. Furthermore, the Advisory Committee could not understand why no mortality benefit was detected in spite of the reductions in hospitalizations and suggested the need for additional scrutiny. CardioMEMS ultimately received FDA approval May 28, 2014 with the requirement for two post-approval prospective, multi-center, open-label US-based trials to examine 1) the device’s safety and effectiveness among new recipients with enough sample size to detect gender differences, and 2) the device’s safety and to compare post-market effectiveness to a subset of pre-market recipients with specific attention on subgroups (women vs. men, reduced [rEF] vs. preserved ejection fraction [pEF], ischemic vs. non-ischemic etiology, and implantable cardioverter-defibrillator [ICD] or cardiac resynchronization with defibrillator [CRT-D] vs. non-ICD/CRT-D).18 Details of the ongoing trials are provided in Appendix D.
Alternative Management Strategies

Several RCTs, systematic reviews, and technology assessments have evaluated the effectiveness of programs of varying intensity for reducing readmissions of patients with heart failure after a first hospitalization.\textsuperscript{2,10-23} Certain interventions have become common components of usual care, including education on symptoms, instruction on self-management, dietary advice, medication review, exercise recommendations, and weight monitoring; however, there is considerable heterogeneity in the content, intensity, duration, setting, personnel, and combination of components employed in CHF management across programs.\textsuperscript{23} The rate of CHF hospitalizations among patients receiving non-pharmacologic interventions does not appear qualitatively higher than that experienced by patients in the CHAMPION trial who were monitored with the CardioMEMS device.

Summary and Comment

We judge there to be low certainty of a small net benefit for the CardioMEMS HF System compared to alternative management in patients with CHF. There is low certainty because while the CHAMPION trial’s results indicated that patients receiving active monitoring experienced fewer hospitalizations with the CardioMEMS HF System, many questions remain, including the device’s impact on mortality, its performance in a setting without the enhanced nurse communication experienced in the trial, and whether the device would provide clinical benefit over the more intensive CHF care-management programs described above. In addition, the device has only been evaluated in a single trial of 550 patients. We believe there is a reasonable chance that CardioMEMS would not confer incremental benefit in all subsequent studies or settings. Therefore, we judge the current body of evidence to be “insufficient”, or a rating of “I” using the ICER Evidence Rating framework.

Other Benefits or Disadvantages

With CardioMEMS being an implanted device, there exist potential disadvantages to patients who must undergo a surgical procedure, both with respect to anxiety over the procedure itself as well as over the understanding that it is a permanent device. The latter point may well serve as a benefit to some patients, however, who place importance on the monitoring offered by the device. We have not noted other benefits or disadvantages associated with CardioMEMS implantation and monitoring.
Incremental Costs per Outcomes Achieved

Cost–Effectiveness Model: Overview

We developed a Markov model of the natural history of chronic heart failure using event rates from the published literature.\textsuperscript{15,24-34} For the CardioMEMS HF System, we specifically modeled the outcomes and costs based on its use in the CHAMPION trial cohort of NYHA Class III heart failure patients who had a heart failure hospitalization in the previous year, both in patients with reduced ejection fraction (rEF) and preserved ejection fraction (pEF).\textsuperscript{15} We compared the CardioMEMS device to routine care (i.e., treatment adjustments based on signs and symptoms).\textsuperscript{15,26,27} We utilized the efficacy of the CardioMEMS device in the CHAMPION trial to estimate numbers of CHF hospitalizations, costs, deaths, life-years, and quality-adjusted life years (QALYs). These estimates were used to calculate the cost per QALY gained via the intervention. The costs of the CardioMEMS device were estimated from the average sales price presented to Medicare ($17,750); the model also included the costs of the implantation procedure, routine monitoring, and any device-based complications.\textsuperscript{8,35}

Additional details on all model parameters and key assumptions can be found in the full report.

Cost–Effectiveness Model: Results

In the base case, the CardioMEMS arm experienced 2.19 CHF hospitalizations per patient compared to 3.18 in the routine care arm. The CardioMEMS arm had 5.72 life-years and 2.74 QALYs per patient compared to 5.28 life-years and 2.44 QALYs in the routine care arm. The total costs in the CardioMEMS arm were $174,037 per patient compared to $156,764 in the routine care arm. The CardioMEMS arm achieved its increased life expectancy of 0.44 years and 0.30 QALYs at an increased cost of $17,274. The resulting cost per QALY gained of the CardioMEMS intervention was $57,933.

Sensitivity Analyses

We performed sensitivity analyses on all input parameters (see Figure ES1 on the next page). The model was most sensitive to the durability of the CardioMEMS device. In our base case we assumed a lifelong benefit of the device (400 months) although the CHAMPION trial had a mean patient follow-up of 17 months, and the open access, non-randomized data submitted to the FDA had a follow-up duration of 25.5 months. If the device were no longer more effective than usual care after 17 months, the cost per QALY gained would be $208,545. The cost per QALY decreased with a longer duration of effectiveness; the cost was less than $150,000/QALY at 29 months duration and less than $100,000/QALY at 56 months.
Threshold Analyses

As shown in Table ES1 below, we also evaluated the drug costs at which CardioMEMS would be considered cost-effective under conventional willingness-to-pay thresholds of $50,000/QALY, $100,000/QALY, and $150,000/QALY. The list price of CardioMEMS of $17,750 is relatively close to the price of $15,400 at which the cost/QALY = $50,000 and far lower than the $30,293 price that the device could have if a willingness to pay threshold of $100,000/QALY is assumed.

Table ES1. Threshold Analyses: Annual Drug Cost at which CardioMEMS Would Be Cost-Effective under Varying Willingness-to-Pay Thresholds

<table>
<thead>
<tr>
<th>Willingness-to-pay Threshold</th>
<th>$50,000/QALY</th>
<th>$100,000/QALY</th>
<th>$150,000/QALY</th>
</tr>
</thead>
<tbody>
<tr>
<td>ALL SUBPOPULATIONS</td>
<td>$15,400</td>
<td>$30,293</td>
<td>$45,202</td>
</tr>
</tbody>
</table>

Potential Budget Impact

Overview

We also used the cost-effectiveness model to estimate the potential total budgetary impact of CardioMEMS with different uptake assumptions. We then combined consideration of prices to
reach cost-effectiveness thresholds with potential budget impact to calculate value-based price benchmarks.

Our calculations assume that utilization of new devices is “unmanaged” – i.e., without payer or pharmacy benefit management controls in place – to provide an upper bound for likely patterns of uptake by five years after launch. We assign a new device to one of four categories of unmanaged uptake patterns: 1) very high (75% uptake by year 5); 2) high (50% uptake by year 5); 3) intermediate (25% uptake by year 5); and 4) low (10% uptake by year 5). In this analysis, we assumed an “intermediate” uptake pattern for CardioMEMS given that it is an implantable device requiring surgery and the controversies around the CHAMPION trial results described previously.

We then compare our estimates to a budget impact threshold that represents a potential trigger for policy mechanisms to improve affordability through changes to pricing, payment, or patient eligibility. As described in ICER’s methods presentation (http://www.icer-review.org/impact-and-outcomes/value-assessment-project/), this threshold is based on an underlying assumption that health care costs should not grow more than 1% faster than growth in the overall national economy. From this foundational assumption, our potential budget impact threshold is derived using an estimate of growth in US gross domestic product (GDP) +1%, the average number of new device approvals by the FDA each year, and the contribution of spending on devices to total health care spending. According to our calculations, for 2015-16, the five-year annualized potential budget impact threshold that should trigger policy actions to manage affordability totals approximately $603 million per year.

We combine consideration of the potential budget impact with the threshold prices presented above (i.e., prices based on incremental costs per outcomes achieved) to calculate a value-based price benchmark for each new drug or device. This price benchmark begins with the price range to achieve cost-effectiveness ratios of $100,000-$150,000 per QALY for the population being considered, but it has an upper limit determined by the price at which the new drug or device would exceed the potential budget impact threshold (i.e., $603 million for devices). If the potential budget impact does not exceed these thresholds, then the value-based price benchmark remains the full price range determined from the analysis of incremental costs per outcomes achieved.

**Results**

Results for CardioMEMS indicate that the total budgetary impact at one year is similar to the annual average over five years; this is because nearly all CardioMEMS costs are incurred at the time of implantation, and ongoing monitoring and other costs are minimal ($27 per month). Because equal proportions of patients are assumed to receive the device each year, budget impact varies only according to these ongoing costs as well as the potential for cost offset (i.e., patients who receive the device earlier in the timeframe have more potential for offset). On an annualized basis, cost-offset (equally weighted by timing of device implant over the five-year time horizon) is estimated to
be $2,265. Total budgetary impact of CardioMEMS is estimated to be approximately $7.9 billion, or $1.6 billion annually under our assumed pattern of uptake (563,000 patients receiving the device by year 5) (see Table ES2 below). This is also well above the device budgetary impact threshold of $603 million per year. In order to not exceed this threshold, less than 10% of the 450,000 eligible patients each year could receive CardioMEMS.

### Table ES2. Total Budget Impact (BI) of CardioMEMS Based on Assumed Pattern of Uptake

<table>
<thead>
<tr>
<th>Analytic Horizon = 1 Year</th>
<th>Analytic Horizon = 5 Years</th>
</tr>
</thead>
<tbody>
<tr>
<td>Eligible Population (thousands)</td>
<td>Number Treated (thousands)</td>
</tr>
<tr>
<td>CardioMEMS</td>
<td>2,250</td>
</tr>
</tbody>
</table>

*Weighted budget impact calculated by subtracting cost offsets from device costs for one-year horizon. For five-year horizon, device costs and cost offsets apportioned assuming 20% of patients in uptake target initiate therapy each year. Those initiating in year 1 receive full device costs and cost offsets, those initiating in year 2 receive 80% of device costs and cost offsets, etc.

Figure ES2 on the next page provides findings of multiple analyses that give perspective on the relationship between varying possible device prices, cost-effectiveness ratios, uptake patterns, and potential budget impact. The vertical axis shows the annualized budget impact, and the horizontal axis represents the percentage of eligible patients treated over a five-year period. The colored lines demonstrate how quickly the annual budget impact increases with increasing percentages of patients treated at four different prices: those at which the cost/QALY = $50,000, $100,000, and $150,000; and the list prices used in this analysis (i.e., $17,750 for the CardioMEMS device).

Even though the list price for CardioMEMS is near the price at which it would achieve a relatively low cost/QALY of $50,000, at the level of uptake that we have estimated (25% by the end of the fifth year), the annualized budgetary impact for CardioMEMS exceeds the $603 million threshold for devices by almost $1 billion per year.
Draft Value-Based Price Benchmark

We combine consideration of the potential budget impact with the threshold prices presented above (i.e., prices based on incremental costs per outcomes achieved) to calculate a value-based price benchmark for each new drug or device. This price benchmark begins with the price range to achieve cost-effectiveness ratios of $100,000-$150,000 per QALY for the population being considered, but it has an upper limit determined by the price at which the new drug or device would exceed the potential budget impact threshold (i.e., $603 million for devices). If the potential budget impact does not exceed these thresholds, then the value-based price benchmark remains the full price range determined from the analysis of incremental costs per outcomes achieved.

As shown in Table ES3 on the next page, the $100,000-$150,000/QALY price range, what we term the “care value” price range, is much higher than the actual list price for CardioMEMS. However, as noted previously, at full list price our estimated potential budgetary impact for CardioMEMS exceeds the threshold of $603 million per year when annualized over a five-year time horizon. The device price for CardioMEMS that would not exceed the $603 million annual device benchmark is $7,622.
Therefore, the draft ICER value-based price benchmark for CardioMEMS, with all the assumptions mentioned previously regarding five-year uptake patterns and cost offsets, is $7,622, which represents a 57% discount from the full list price ($17,750).

Table ES3. Draft Value-based Price Benchmarks for CardioMEMS Device

<table>
<thead>
<tr>
<th>Population</th>
<th>Price to Achieve $100K/QALY</th>
<th>Price to Achieve $150K/QALY</th>
<th>Max Price at Potential Budget Impact Threshold</th>
<th>Draft Value-Based Price Benchmark</th>
</tr>
</thead>
<tbody>
<tr>
<td>n=562,500</td>
<td>$30,293</td>
<td>$45,202</td>
<td>$7,622</td>
<td>$7,622</td>
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</table>

Summary and Comment

The findings of our cost-effectiveness analysis indicate that CardioMEMS has the potential to provide clinical benefit over standard approaches to CHF management. The primary estimate for the cost-effectiveness of CardioMEMS is approximately $58,000 per QALY gained at an assumed device price of $17,750. The cost/QALY findings remained below commonly accepted cost-effectiveness thresholds in a variety of secondary analyses and additional sensitivity analyses.

However, when intervention costs and potential cost savings are evaluated on a population basis, and likely patterns of CardioMEMS uptake are considered, the annual costs of CardioMEMS exceeds the potential budget impact threshold at which excessive cost burdens would be placed on the overall health care system. Our value-based price benchmark for CardioMEMS is therefore $7,622 for the CardioMEMS device.
Entresto

Comparative Clinical Effectiveness

Results

Clinical Benefits

The combined search results for Entresto identified 134 potentially relevant studies for this assessment (see Appendix Figure A2). After elimination of duplicate and non-relevant references, we identified seven reports containing information from two RCTs. Details of the included studies are summarized in Appendix Table E2.

The dominant study in the development of Entresto was the large PARADIGM-HF trial. In this double-blind Phase III trial, 8,442 patients (mean age 63.8; 78.2% male) with NYHA Class II-IV CHF and reduced ejection fraction (≤35%) were randomly assigned to Entresto (200 mg BID) or enalapril (10 mg BID) in addition to recommended therapy. After a median duration of 27 months follow-up, the study’s executive committee voted to stop the trial because the pre-specified boundary for an overwhelming benefit had been crossed.

Over 27 months of follow-up in the PARADIGM-HF trial, the primary composite endpoint of death from cardiovascular causes or first hospitalization for worsening heart failure occurred in 21.8% of the Entresto group and 26.5% of the enalapril group (HR 0.80; 95% CI: 0.73-0.87; p<0.001); the number needed to treat (NNT) in order to avoid one event of either cardiovascular death or first CHF hospitalization was 21.

Investigators of the PARADIGM-HF trial also reported mortality and hospitalization outcomes separately (see the section below on health care utilization for hospitalization outcomes). A total of 558 patients (13.3%) in the Entresto group and 693 patients (16.5%) in the enalapril group died from cardiovascular causes (HR 0.80; 95% CI: 0.72-0.89; p<0.001), with an NNT of 31 patients needing to be treated with Entresto to avoid one cardiovascular death. Death from any cause occurred in 711 (17.0%) patients in the Entresto group and 835 patients (19.8%) in the enalapril group (HR 0.84; 95% CI: 0.76-0.93; p<0.001); the NNT for death from any cause was 36 patients.

Another patient-centered outcome of interest for this review was quality of life, which was assessed using the Kansas City Cardiomyopathy Questionnaire (KCCQ). The PARADIGM-HF trial reported a lower mean reduction in quality of life of 2.99 points in the Entresto group compared to 4.63 points in the enalapril group between baseline and month 8 (between-group difference 1.64 points; 95% CI: 0.63-2.65; p=0.001).
Health Care Utilization Outcomes

Two publications from the PARADIGM-HF trial reported outcomes related to health care utilization. Relative to patients in the enalapril arm, intensification of outpatient therapy related to worsening heart failure occurred in fewer patients in the Entresto group (520 [12.4%] vs. 604 [14.3%] for enalapril; HR 0.84; 95% CI: 0.74-0.94; p=0.003). Moreover, the authors reported a lower likelihood of first CHF-related hospitalization in the Entresto group (537 [12.8%]) compared to the enalapril group (658 [15.6%]; HR 0.79; 95% CI: 0.71-0.89; p<0.001), fewer emergency department (ED) visits (208 vs. 151; HR 0.70; 95% CI: 0.52-0.94; p=0.017), and fewer patients treated in the ED relative to the enalapril group (102 [2.4%] vs. 150 [3.6%]; HR 0.66; 95% CI: 0.52-0.85; p=0.001). In comparison with enalapril, patients treated with Entresto were significantly less likely to have repeat hospitalizations and were significantly less likely to have one ED visit for worsening heart failure.

Harms

In the PARADIGM-HF trial, 46.1% of the Entresto group and 50.7% of the enalapril group experienced at least one serious adverse event. The most commonly reported adverse events (AEs) were hypotension, cardiac failure, hyperkalemia, renal impairment, and cough. Discontinuation of study medication due to an adverse event occurred in 10.7% of the Entresto group and 12.3% of the enalapril group (p=0.002).

Controversies and Uncertainties

Criticisms of Entresto center on the PARADIGM-HF trial having compared the combination neprilysin inhibitor and ARB valsartan to the ACE inhibitor enalapril rather than to valsartan alone. Another critique relates to the fact that the pivotal trial was conducted only among patients who tolerated a “run-in” phase of treatment with enalapril followed by treatment with Entresto. There is also concern that neprilysin inhibition itself can potentiate angioedema. In fact, more patients in the treatment arm developed angioedema than did in the enalapril arm of the PARADIGM-HF trial (0.5% versus 0.2%). Further, investigators in the PARADIGM-HF trial gave patients in the control arm 10mg twice daily dosing of enalapril rather than 20mg twice daily dosing, which is the maximum (and goal) dose.

Neprilysin inhibition is an emerging practice, which means there is limited experience using drugs like sacubitril long-term, and the long-term risks that might be associated with it are unknown. FDA has required Entresto’s manufacturer to conduct a multi-center, randomized, double-blind, active-controlled trial to examine its effects compared to valsartan on cognitive function in patients with CHF and preserved ejection fraction. The argument for proceeding with drug approval before cognitive function studies are complete is that average life expectancy in patients with CHF is much shorter than the amount of time it usually takes to develop dementia.
Summary

We judge there to be moderate certainty of an incremental to substantial net benefit for Entresto compared to standard of care with ACE inhibitor treatment in patients with CHF. There is moderate certainty because the PARADIGM-HF trial was a large, good quality study in which Entresto produced significant reductions in cardiovascular and all-cause mortality as well as in heart failure specific hospitalization and ED visits in comparison to an agent that itself has demonstrated clinical benefits in these domains. Some uncertainties remain, however, including the relative contribution of sacubitril versus valsartan to these results, the expected tolerability of Entresto, its clinical performance in real-world practice, and its potential for harm in certain patient subgroups.

Given the entire body of evidence, our rating of comparative clinical effectiveness using the ICER Evidence Rating framework is B+.

Other Benefits or Disadvantages

We have not identified substantial other benefits or disadvantages associated with Entresto therapy compared to existing drug therapies.

Incremental Costs per Outcomes Achieved

Cost–Effectiveness Model: Overview

We developed a Markov model of the natural history of chronic heart failure using event rates from the published literature. For Entresto, we modeled a cohort of NYHA Class II-IV heart failure patients with reduced ejection fraction based on the PARADIGM-HF trial and other published literature. We compared Entresto with standard treatment with lisinopril and used this drug as the comparator instead of enalapril 10mg twice daily (the comparator in PARADIGM-HF) because it is less expensive and much more widely used. We utilized the results from the PARADIGM-HF trial to estimate numbers of CHF hospitalizations, costs, deaths, life-years, and quality-adjusted life years (QALYs). These estimates were used to calculate the cost per QALY gained via the intervention, also known as the incremental cost-effectiveness ratio. Costs of drug treatments were estimated using wholesale acquisition prices from The Red Book, with Entresto assigned a monthly cost of $380. Costs of medication intolerance and angioedema (a key side effect of interest for both Entresto and ACE inhibitors) were estimated using Medicare payment rates for office visits and hospitalization, respectively.

For Entresto treatment, we also conducted an analysis of value-based purchasing models given the interest in alternative payment plans expressed by the manufacturer. We developed a “risk-sharing” model in which payers do not pay for the drug for six months after any CHF hospitalization
that occurred following treatment initiation. Additionally, if the patient dies of cardiovascular
disease, any payments made in the previous six months are refunded.

**Cost-Effectiveness Model: Results**

Our model predicted 6.78 years of survival in the ACE inhibitor arm with 0.97 undiscounted CHF
hospitalizations per patient. In the Entresto arm, it predicted an average of 8.98 years of survival
with 0.90 undiscounted CHF hospitalizations. The ACE inhibitor arm had averages of 5.56 QALYs and
total costs of $123,578. The Entresto arm had an additional 0.57 QALYs and an additional $29,138 in
costs. This included an increase of $25,892 in treatment costs and a savings of $923 from reduction
in CHF hospitalizations in the Entresto arm compared with the ACE inhibitor arm. The resulting cost
per QALY gained with Entresto therapy was $50,915.

**Value-Based Purchasing Analysis**

The risk-sharing model described above translated into an effective 8.6% discount on the drug price
(i.e., $4,168 annually vs. $4,560), and a cost per QALY gained of $47,000.

**Sensitivity Analyses**

We performed sensitivity analyses on all input parameters (see Figure ES3 on the next page). The
model was most sensitive to the duration of effectiveness of the treatment. If the treatment was
assumed to be effective only for the mean duration of the trial (26 months), the cost per QALY
gained would increase to $135,815. The cost per QALY gained was less than $100,000 if the
treatment was effective for at least 40 months.

We estimated a relative risk of cardiovascular mortality of 0.78 in the base case with a 95%
confidence interval of 0.70-0.87. If the effectiveness in reducing cardiovascular death was increased
to a relative risk of 0.87 (less effective than the base case), the cost of Entresto would increase to
$76,129 per QALY gained. If the relative risk were decreased to 0.70 (more effective than the base
case), the cost would decrease to $40,493 per QALY gained. Changes to other measures of
treatment effectiveness, including the relative risk of CHF hospitalization, the relative risk of ED
visits, and the incremental utility with Entresto do not change the cost per QALY substantially.
Figure ES3. Entresto Tornado Diagram: Series of One-way Sensitivity Analyses

Note 1: LCZ696 refers to Entresto in this figure.
Note 2: This figure represents a series of one-way sensitivity analyses for the parameters that have the largest influence on the cost per QALY gained with Entresto therapy. The vertical black line represents the cost-effectiveness in the base case analysis. None of the analyses lead to a cost per QALY gained greater than $150,000.

Threshold Analyses

As shown in Table ES4 below, we also evaluated the annual drug costs at which Entresto would be considered cost-effective under conventional willingness-to-pay thresholds of $50,000/QALY, $100,000/QALY, and $150,000/QALY. The price to achieve a $50,000/QALY threshold is very similar to the current list price ($4,464 vs. $4,560 respectively). This price could more than double and still remain under a cost-effectiveness threshold of $100,000/QALY.

Table ES4. Threshold Analyses: Annual Drug Cost at which Entresto Would Be Cost-Effective under varying Willingness-to-Pay Thresholds

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<thead>
<tr>
<th>Willingness-to-pay Threshold</th>
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<tbody>
<tr>
<td>ALL SUBPOPULATIONS</td>
<td>$4,464/year</td>
<td>$9,480/year</td>
<td>$14,472/year</td>
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</table>
Potential Budget Impact

Overview

We also used the cost-effectiveness model to estimate the potential total budgetary impact of Entresto with different uptake assumptions. We then combined consideration of prices to reach cost-effectiveness thresholds with potential budget impact to calculate value-based price benchmarks.

Our calculations assume that utilization of new drugs is “unmanaged” – i.e., without payer or pharmacy benefit management controls in place – to provide an upper bound for likely patterns of uptake by five years after launch. We assign a new drug to one of four categories of unmanaged uptake patterns: 1) very high (75% uptake by year 5); 2) high (50% uptake by year 5); 3) intermediate (25% uptake by year 5); and 4) low (10% uptake by year 5). In this analysis, we assumed a “very high” uptake pattern for Entresto given that it is the first agent in well over a decade to demonstrate both mortality and hospitalization benefit relative to an active comparator that represents the current standard of care.

We then compare our estimates to a budget impact threshold that represents a potential trigger for policy mechanisms to improve affordability through changes to pricing, payment, or patient eligibility. As described in ICER’s methods presentation (http://www.icer-review.org/impact-and-outcomes/value-assessment-project/), this threshold is based on an underlying assumption that health care costs should not grow more than 1% faster than growth in the overall national economy. From this foundational assumption, our potential budget impact threshold is derived using an estimate of growth in US gross domestic product (GDP) +1%, the average number of new drug approvals by the FDA each year, and the contribution of spending on drugs to total health care spending. According to our calculations, for 2015-16, the five-year annualized potential budget impact threshold that should trigger policy actions to manage affordability totals approximately $904 million per year.

We combine consideration of the potential budget impact with the threshold prices presented above (i.e., prices based on incremental costs per outcomes achieved) to calculate a value-based price benchmark for each new drug or device. This price benchmark begins with the price range to achieve cost-effectiveness ratios of $100,000-$150,000 per QALY for the population being considered, but it has an upper limit determined by the price at which the new drug or device would exceed the potential budget impact threshold (i.e., $904 million for drugs). If the potential budget impact does not exceed these thresholds, then the value-based price benchmark remains the full price range determined from the analysis of incremental costs per outcomes achieved.
Results

Results from the budget impact model showed that, with the uptake pattern assumption mentioned above, 390,000 individuals would receive Entresto in the first year (see Table ES5 below). After one year of treatment, cost offsets due to reductions in the CHF hospitalization were estimated to be $1,043 per patient, or approximately 25% of the drug cost. Including this cost offset, one-year budget impact is estimated to be approximately $1.4 billion at the national level.

Over the entire five-year time horizon, we estimate that approximately 1.9 million individuals would receive Entresto for one or more years. Total budgetary impact over five years is approximately $17 billion, or approximately $3.5 billion in net cost growth per year, despite cost offsets that would average $1,462 per year of treatment. This annualized potential budget impact is well above the budget impact threshold of $904 million for a new drug. In order to not exceed this budget impact threshold, approximately 3.9% of eligible patients could be treated each year at the list price of $4,560 per year.

Table ES5. Total Budget Impact (BI) of Entresto Based on Assumed Pattern of Update

<table>
<thead>
<tr>
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<th>Analytic Horizon = 1 Year</th>
<th>Analytic Horizon = 5 Years</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Eligible Population</td>
<td>Number Treated</td>
</tr>
<tr>
<td></td>
<td>(thousands)</td>
<td>(thousands)</td>
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<tr>
<td>Entresto</td>
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<td></td>
<td>Weighted Bi per Patient</td>
<td>Total BI</td>
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<td>($)</td>
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<td>Entresto</td>
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<tr>
<td></td>
<td>Weighted Bi per Patient</td>
<td>Total BI per year</td>
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<td></td>
<td>($)</td>
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<tr>
<td>Entresto</td>
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</table>

*Weighted budget impact calculated by subtracting cost offsets from drug costs for one-year horizon. For five-year horizon, drug costs and cost offsets apportioned assuming 20% of patients in uptake target initiate therapy each year. Those initiating in year 1 receive full drug costs and cost offsets, those initiating in year 2 receive 80% of drug costs and cost offsets, etc.

Figure ES4 on the following page provides findings of multiple analyses that give perspective on the relationship between varying possible drug prices, cost-effectiveness ratios, uptake patterns, and potential budget impact. The vertical axis shows the annualized budget impact, and the horizontal axis represents the percentage of eligible patients treated over a five-year period. The colored lines demonstrate how quickly the annual budget impact increases with increasing percentages of patients treated at four different prices: those at which the cost/QALY = $50,000, $100,000, and $150,000; and the list prices used in this analysis (i.e., $4,560 annually for Entresto).
Figure ES4. ICER Five-Year Combined Cost-effectiveness and Potential Budget Impact Graph for Entresto. Colored lines represent the annualized budget impact of different uptake patterns (eligible patients treated) at the actual list price of the drug (dashed line), and at drug prices needed to achieve common incremental cost-effectiveness ratios.

Draft Value-Based Price Benchmark

We combine consideration of the potential budget impact with the threshold prices presented above (i.e., prices based on incremental costs per outcomes achieved) to calculate a value-based price benchmark for each new drug or device. This price benchmark begins with the price range to achieve cost-effectiveness ratios of $100,000-$150,000 per QALY for the population being considered, but it has an upper limit determined by the price at which the new drug or device would exceed the potential budget impact threshold (i.e., $904 million for drugs). If the potential budget impact does not exceed these thresholds, then the value-based price benchmark remains the full price range determined from the analysis of incremental costs per outcomes achieved.

As shown in Table ES6 on the next page, the $100,000-$150,000/QALY price range, what we term the “care value” price range, is much higher than the actual list price for Entresto. However, as noted previously, at full list price, our estimated potential budgetary impact for Entresto far exceeds the threshold of $904 million per year when annualized over a five-year time horizon. The annual price for Entresto that would not exceed the $904 million annual device benchmark is $3,779.
Therefore, the draft ICER value-based price benchmark for Entresto, with all the assumptions mentioned previously regarding five-year uptake patterns and cost offsets, is $3,779. This figure represents a 17% discount from the full wholesale acquisition cost assumed in our analysis ($4,560 annually).

Table ES6. Draft Value-based Price Benchmarks for Entresto Therapy

<table>
<thead>
<tr>
<th>Population</th>
<th>Price to Achieve $100K/QALY</th>
<th>Price to Achieve $150K/QALY</th>
<th>Max Price at Potential Budget Impact Threshold</th>
<th>Draft Value-Based Price Benchmark</th>
</tr>
</thead>
<tbody>
<tr>
<td>n=1,949,400</td>
<td>$9,480/year</td>
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<td>$3,779/year</td>
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Summary and Comment

The findings of our cost-effectiveness analysis indicate that Entresto has the potential to provide clinical benefit over standard approaches to CHF management (i.e., use of ACE inhibitors). Our estimate of the cost-effectiveness of Entresto at its list price is approximately $51,000 per QALY gained versus ACE inhibitor treatment. The cost-effectiveness remained below generally-accepted thresholds for cost-effectiveness in sensitivity analyses testing a variety of ranges in model parameter inputs.

However, when intervention costs and potential cost savings are evaluated on a population basis, and likely patterns of intervention uptake are considered, the annual cost of Entresto exceeds the potential budget impact threshold at which excessive cost burdens would be placed on the overall health care system. Our value-based price benchmark is therefore $3,779 annually for Entresto.
1. Background

1.1 Introduction

Congestive heart failure (CHF) describes the condition of fluid build-up in the body as the heart inefficiently fills with or pumps out blood. CHF results from other conditions that weaken the heart muscle including coronary artery disease, myocardial infarction, cardiomyopathy, and hypertension, and it is a major public health concern. In the United States, the lifetime risk of developing CHF approaches 20%,¹ and the disease currently affects nearly 6 million individuals.³ CHF is associated with 1) substantial morbidity and mortality, with five-year mortality similar to that of many cancers; and 2) high rates of hospitalization and intensive outpatient care.¹² Growth in per capita medical spending and aging of the population are expected to contribute to substantial increases in the direct medical costs of treating CHF, with annual costs totaling nearly $80 billion by 2030.⁴⁵

The management of CHF has seen no major breakthroughs in well over a decade, but two new interventions have the potential to markedly shift clinical practice – a system for monitoring increases in pulmonary artery (PA) pressure (a key indicator of worsening CHF) known as the CardioMEMS™ HF System (St. Jude Medical), and Entresto™ (Novartis AG), a combination of the angiotensin II receptor blocker (ARB) valsartan and the novel neprilysin (nep-rí-li-sin) inhibitor sacubitril. The objective of this report is to evaluate the accumulated evidence on these two new interventions, to understand the context around their potential use in clinical practice, and to assess their cost-effectiveness and budgetary impact.

The scope for this assessment is described in the sections that follow using the PICOTS (Population, Interventions, Comparators, Outcomes, Timing, Settings) framework. We included evidence from comparative studies (Phase III randomized controlled trials [RCTs] and comparative cohort studies) as well as high-quality systematic reviews where available; Phase II RCTs were included only if they evaluated the same treatment dosage as in larger Phase III trials and reported on one or more of the outcomes of interest for this assessment. Evidence was also culled from case series that met certain quality criteria (e.g., sample retention, consecutive patients, clearly defined entry criteria). Grey literature, primarily from manufacturer submissions to the Food and Drug Administration (FDA) and FDA approval packages, was used to supplement peer-reviewed literature. Of note, we considered each intervention of interest to address independent aspects of CHF management and therefore did not compare the health and economic outcomes of the two interventions to each other. The analytic frameworks for both the drug- and device-based assessments are depicted in Figure 1 on page 4.
Populations

The population of focus for the reviews of both interventions included adult individuals (age 18+) with moderate or severe heart failure (New York Heart Association [NYHA] Class II, III, or IV; see Section 2 of this report [Topic in Context] for definitions). While the indications for the interventions of focus have narrower specifications (e.g., CardioMEMS HF System is indicated for NYHA Class III patients with a hospitalization in the previous 12 months), we also included studies of the interventions in patients who did not meet labeled indications. Of note, while the majority of patients evaluated in the key clinical studies of both interventions had reduced ejection fraction (i.e., left ventricular ejection fraction [LVEF] <40%), we also evaluated available evidence from studies including patients with preserved ejection fraction, as these individuals represent approximately 50% of incident cases of heart failure. In addition, while Entresto has been evaluated in patients with hypertension, we focused exclusively on its effectiveness in patients with CHF.

Interventions

The interventions of interest included the CardioMEMS HF System™ and the combination drug sacubitril/valsartan (Entresto™).

Comparators

Comparators for the CardioMEMS HF System included usual CHF monitoring, which consists of treatment adjustments in response to reported or observed signs and symptoms. Of note, because defined programs of discharge planning and outpatient interventions have been developed to reduce the incidence of readmission in CHF patients, we also summarize the evidence on these programs as a separate form of treatment. The comparator treatment for Entresto was the current standard of care, angiotensin converting enzyme (ACE) inhibitors or ARB treatment with co-administration of beta blockers. The FDA approved another drug for heart failure, ivabradine (Corlanor®), in July 2015. We did not consider this drug as a comparator to Entresto because it is indicated for a small population of patients who meet specific parameters for ejection fraction, heart rate/rhythm, and beta-blocker use.

Outcomes

This review examined clinical and health care utilization outcomes related to both interventions. Listed below are the outcomes of interest:

- Mortality
- Worsening of CHF (i.e., reduced ejection fraction, fluid retention, other laboratory markers)
- CHF-related hospitalizations and readmissions
- Measures of CHF symptoms, functional status, and/or health-related quality of life
• Short- and long-term complications and adverse events of treatment/monitoring
• Costs, cost-effectiveness, and budget impact of CHF management

We assessed the evidence on an overall basis as well as stratified by important baseline characteristics (e.g., NYHA class, reduced vs. preserved ejection fraction, comorbidity burden).

Timing

Evidence on intervention effectiveness and harms was derived from studies of any duration.

Settings

All relevant settings were considered, including inpatient, clinic, and outpatient settings.
Figure 1. Analytic Frameworks for Evaluation of CardioMEMS HF System and Entresto*

Adult patients who have NYHA Class III heart failure & hospitalization in past 12 months

Subgroups:
- Age
- Sex
- Race/ethnicity
- NYHA Class
- Ejection fraction

Monitoring CardioMEMS

Health Care Utilization Outcomes
- Hospitalization/readmission
- Emergency department visits
- Intensification of treatment

Clinical and Patient-Centered Outcomes
- Mortality
- Worsening of CHF
- Complications/Adverse events
- Quality of life

Adult patients who have NYHA Class III heart failure & hospitalization in past 12 months

Subgroups:
- Age
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Monitoring CardioMEMS

Health Care Utilization Outcomes
- Hospitalization/readmission
- Emergency department visits
- Intensification of treatment

Clinical and Patient-Centered Outcomes
- Mortality
- Worsening of CHF
- Complications/Adverse events
- Quality of life

Adult patients who have NYHA Class II-IV heart failure with reduced ejection fraction

Subgroups:
- Age
- Sex
- Race/ethnicity
- NYHA Class
- Ejection fraction

Treatment Entresto

Health Care Utilization Outcomes
- Hospitalization/readmission
- Emergency department visits
- Intensification of treatment

Clinical and Patient-Centered Outcomes
- Mortality
- Worsening of CHF
- Complications/Adverse events
- Quality of life

*Adapted from Feltner, et al., 2014
2. The Topic in Context

Heart failure is caused by conditions that damage or overwork the heart muscle, weakening its ability to pump and/or fill with blood. Patients are characterized as having either systolic heart failure (CHF with reduced ejection fraction) or diastolic heart failure (CHF with preserved ejection fraction). Ejection fraction is the percentage of blood that is pumped out of the left ventricle with each contraction. A normal healthy heart ejects 55-70% of its blood volume out of the left ventricle. Approximately half of patients with symptomatic CHF have heart failure with reduced ejection fraction (typically defined as <40% as measured by echocardiography or other means). Alternatively, ejection fraction may be preserved if the ventricles are stiff and allow less blood to fill the cavity, resulting in CHF despite a near normal percent ejection fraction. Patients with reduced ejection fraction have benefitted from disease-modifying pharmacotherapies, fluid management, and implantable devices (i.e., cardiac resynchronization therapy [CRT] and implantable cardioverter-defibrillator [ICD]) that have improved the prognosis of CHF over the past three decades. The availability of evidence-based therapies for those with preserved ejection fraction, however, is far more limited.

The severity of CHF is often classified according to the NYHA system of classification by patient functional status. These classes commonly appear in treatment guidelines and as enrollment criteria for CHF clinical trials:

- Class I: Patients have no physical activity limitation.
- Class II: Patients have slight limitation of physical activity such that symptoms develop with ordinary activity but not at rest.
- Class III: Patients have marked limitation of physical activity such that symptoms develop with mild exertion but not at rest.
- Class IV: Patients are unable to carry on any physical activity without discomfort, and symptoms may occur at rest.

Management of CHF is guided by treating the underlying cause—often a chronic systemic disease process such as hypertension, diabetes, coronary artery disease, valvular heart disease, fluid overload or myocarditis—and lifestyle improvements (e.g., diet, exercise, smoking cessation). Although a variety of evidence-based medical and device therapies for CHF are available, the morbidity, mortality, and costs associated with the condition remain high, and no major advancements in treatment have occurred in well over a decade.

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a An ICD is an implantable device that monitors heartbeat and delivers electric shocks to restore normal rhythm when dangerously fast heartbeats are detected. CRT devices simultaneously stimulate the left and right ventricles to restore a synchronous pattern of pumping blood to the body.
Fluid overload is one of the primary causes of CHF-related hospitalizations. Although regular monitoring of signs and symptoms of deterioration, such as shortness of breath, swelling, fatigue, and weight gain, is a common component of CHF management, these signs and symptoms are not sensitive to early pathophysiologic changes that increase the risk of decompensation. Several studies have demonstrated that elevations in pulmonary artery pressure closely correlate with worsening heart failure and may increase several days or weeks before signs and symptoms manifest. These findings prompted the development of new implantable devices to assess cardiopulmonary filling pressures. One such device was Medtronic’s Chronicle®, a diagnostic implantable hemodynamic monitor (Medtronic, Minneapolis, MN), that consisted of a pressure sensor placed in the right ventricle to monitor intracardiac pressures. In the COMPASS-HF trial, the primary RCT upon which Medtronic’s FDA application was based, 274 patients with Class III and IV heart failure showed a non-statistically significant trend in reduction of heart failure events, and a post hoc analysis showed a reduction in first CHF hospitalization. Although FDA did not approve the device, it was acknowledged to be safe and supported the possibility that hemodynamic monitoring could be useful in managing patients with Class III heart failure.

**CardioMEMS**

The CardioMEMS HF System was developed to build upon the findings from trials of previous devices. The CardioMEMS device includes a small wireless sensor that is permanently implanted via right heart catheterization into the pulmonary artery to measure pulmonary artery pressure in patients with Class III heart failure (see Figure 2 on the next page). The sensor is paired with a portable electronic transmitter that allows patients to wirelessly transmit pressure readings to a secure website where clinicians can monitor the data. The list price of CardioMEMS is $17,750, which does not include costs associated with surgical implantation or monitoring. St. Jude Medical has developed a comprehensive modular training program for physicians, hospitals, and patients, which details implantation, deployment, procedural, and management processes.

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[b]Right heart catheterization is the passing of a thin tube to the right side of the heart into the pulmonary artery in order to monitor pressures and blood flow. Right heart catheterization is used to implant and calibrate the CardioMEMS sensor.
Entresto

ACE inhibitors have been the cornerstone of pharmacologic treatment for heart failure in patients with reduced ejection fraction for more than two decades. Over the same time period, researchers have explored strategies to bolster the effects of naturally occurring natriuretic peptides, a family of hormones the body releases to help maintain fluid balance. One strategy has been to inhibit neprilysin, the enzyme that breaks down natriuretic peptides. Neprilysin inhibitors promote natriuresis (i.e., sodium excretion and fluid loss in the urine) but also increase concentrations of angiotensin II. Development of two orally delivered neprilysin inhibitors, candoxatril and ecadotril, was halted after the drugs failed to demonstrate efficacy. Subsequently, omapatrilat, a drug that acted through dual neprilysin and renin-angiotensin-aldosterone system (RAAS) inhibition by combining an ACE inhibitor with a neprilysin inhibitor showed promising results in lowering blood pressure and improving hemodynamics. Further development of this drug was halted, however, due to high incidence of angioedema that was attributed to the increase in angiotensin II. Entresto was subsequently designed to combine the neprilysin inhibitor sacubitril with an ARB (i.e., angiotensin II receptor blocker) instead of an ACE inhibitor in order to suppress RAAS without potentiating angioedema to the same degree. Entresto is available in three dose combinations of sacubitril/valsartan (24/26 mg, 49/51, and 97/103); the recommended starting dose is 49/51 twice-daily, which should be doubled to the
target maintenance dose of 97/103 after 2-4 weeks, as tolerated. The annual wholesale acquisition cost of Entresto is $4,560 for twice-daily administration regardless of dose.¹⁴
3. Summary of Coverage Policies

3.1 Coverage Policies for the CardioMEMS HF Device

At the time of this report, we were unable to locate any coverage decisions pertaining to the CardioMEMS HF device from the Centers for Medicare & Medicaid Services (CMS), nor were we able to locate any policies from CIGNA, UnitedHealthcare or Health Net. Anthem, Aetna, and Humana all consider the device to be investigational and not medically necessary, and they do not cover it.

3.2 Coverage Policies for Entresto

At the time of this report, few coverage policies or formulary decisions regarding Entresto are currently available. Medi-Cal, the California Medicaid agency, has not yet issued a coverage determination. Similarly, we could find no publicly available policies or formularies from Aetna, Blue Shield of California, or CVS-Caremark.

CIGNA places Entresto in the third, or non-preferred, tier of its three-tier national drug list, and requires prior authorization. Similarly, Humana covers Entresto with prior authorization on the highest non-specialty tier of its Rx3 Traditional, Rx4 Traditional, and high deductible health plan (HDHP) formularies. The drug is listed under Group B (i.e., drugs for controlling long-term conditions) for Humana’s RxImpact plan, which pays a fixed amount toward drugs in one of four categories based on their ability to prevent serious medical episodes. Humana covers Entresto in adult patients (age ≥18) with a diagnosis of NYHA Class II, III, or IV systolic heart failure and LVEF ≤35%; patients must be stable on therapy with a beta-blocker and/or ARB for at least four weeks. The drug will be approved in plan year durations with quantity limits of 60 tablets per 30 days. Express Scripts has issued a prior authorization with one-year approval duration for patients meeting similar criteria: age 18 or older with NYHA Class II-IV heart failure and LVEF ≤35%.

At the time this report was published, UnitedHealthcare had yet to update its formulary to include Entresto, but we were able to locate a prior authorization policy that requires the diagnosis of NYHA Class II-IV heart failure with ejection fraction ≤ 40%; initial authorization is issued for 12 months, with subsequent 12-month authorizations contingent upon documented positive clinical response to therapy. Regional private payer Health Net has issued interim guidelines indicating that Entresto is covered subject to prior approval in the third of their three-tier commercial drug list in patients who have a diagnosis of chronic heart failure of NYHA Class II-IV. More information about currently available coverage policies for Entresto can be found at the links below:
**Cigna**

https://my.cigna.com/teamsite/cgi-bin/customer_care/member/drug_list/DrugList.cgi?search_by=class&referer=&Pid=&LeanIndicator=&class_name=Angiotensin%20Recept-Nepriysin

**Health Net**


**Humana**

http://apps.humana.com/tad/tad_new/Search.aspx?criteria=entresto&searchtype=freetext&policyType=both

**UnitedHealthcare**

https://www.unitedhealthcareonline.com/ccmcontent/ProviderII/UHC/en-US/Assets/ProviderStaticFiles/ProviderStaticFilesPdf/Tools%20and%20Resources/Pharmacy%20Resources/PA_Notification_Entresto_052015PT.pdf
4. Comparative Clinical Effectiveness

4.1 Overview

Evidence on comparative clinical effectiveness is described separately for the CardioMEMS HF System and Entresto in the sections that follow. Evidence was culled from Phase II or III RCTs of adult individuals (age 18+) with moderate or severe heart failure (NYHA Class II, III, or IV); case series were also included in our review but are discussed separately. The comparator treatment for each intervention of interest included usual CHF monitoring for the CardioMEMS device and ACE inhibitor or ARB treatment with co-administration of beta blockers for Entresto. Our review focused on clinical benefits (e.g., improvements in mortality, heart failure, and quality of life) as well as potential harms (device-based complications and drug-related adverse events). We also evaluated evidence on health care utilization outcomes such as hospitalizations, emergency department visits, and intensification of treatment.

4.2 Methods

Data Sources and Searches

Procedures for the systematic literature review assessing the evidence on CHF followed established best methods used in systematic review research.68 We conducted the review in accordance with the Preferred Reporting Items for Systematic Reviews and Meta-Analyses (PRISMA) guidelines.69 The PRISMA guidelines include a checklist of 27 items, further detail of which is available in Appendix Table A1.

We conducted separate searches for each of the interventions of interest. The timeframe for both searches spanned the period from January 1990 to the most recently published data available and focused on MEDLINE and EMBASE-indexed articles. We limited each search to English-language studies of human subjects and excluded articles indexed as guidelines, letters, editorials, narrative reviews, case reports, conference abstracts, or news items. The search strategies included a combination of indexing terms (MeSH terms in MEDLINE and EMTREE terms in EMBASE), as well as free-text terms. To supplement the above searches and ensure optimal and complete literature retrieval, we performed a manual check of the references of recent relevant reviews and meta-analyses. Further details on the search algorithm are available in Appendix Table A2.
Study Selection

We performed screening at both the abstract and full-text level. A single investigator screened all abstracts identified through electronic searches according to the inclusion and exclusion criteria described on pages 1-3. We did not exclude any study at abstract-level screening due to insufficient information. For example, an abstract that did not report an outcome of interest would be accepted for further review in full text.

We retrieved the citations that were accepted during abstract-level screening for full text appraisal. One investigator reviewed full papers and provided justification for exclusion of each excluded study.

We also included FDA documents related to both CardioMEMS and Entresto. For CardioMEMS, these included the manufacturer’s submission to the agency, internal FDA review documents, and the transcript of Advisory Committee deliberations and discussions. Because Entresto was approved using a breakthrough designation, there was no Advisory Committee meeting; an “approval package” document was posted publicly after approval, however. All literature that did not undergo a formal peer review process is described separately.

Data Extraction and Quality Assessment

Our data extraction and review process is detailed in Appendix E. Summary tables are available in Appendix Tables E1 and E2 for evidence related to the CardioMEMS HF System and Entresto, respectively. We used criteria published by the US Preventive Services Task Force (USPSTF) to assess the quality of RCTs and comparative cohort studies, using the categories “good,” “fair,” or “poor.”

Assessment of Level of Certainty in Evidence

We used the ICER Evidence Rating Matrix (see Figure 3 on the next page) to evaluate the evidence for a variety of outcomes. The evidence rating reflects a joint judgment of two critical components:

a) The magnitude of the difference between a therapeutic agent and its comparator in “net health benefit” – the balance between clinical benefits and risks and/or adverse effects AND
b) The level of certainty in the best point estimate of net health benefit.
Figure 3. ICER Evidence Rating Matrix

Comparative Clinical Effectiveness

High Certainty

D  C  B  A

Moderate Certainty

B+  C+

P/I

Low Certainty

I

Negative  Comparable  Small  Substantial
Net Benefit  Net Benefit  Net Benefit  Net Benefit

A = “Superior” - High certainty of a substantial (moderate-large) net health benefit
B = “Incremental” - High certainty of a small net health benefit
C = “Comparable” - High certainty of a comparable net health benefit
D = “Negative” - High certainty of an inferior net health benefit
B+ = “Incremental or Better” – Moderate certainty of a small net health benefit, with high certainty of at least incremental net health benefit
C+ = “Comparable or Better” - Moderate certainty of a comparable net health benefit, with high certainty of at least comparable net health benefit
P/I = “Promising but Inconclusive” - Moderate certainty of a small or substantial net health benefit, small (but nonzero) likelihood of a negative net health benefit
I = “Insufficient” – Either moderate certainty that the best point estimate of comparative net health benefit is comparable or inferior; or any situation in which the level of certainty in the evidence is low
Assessment of Bias

As part of our quality assessment, we evaluated the evidence base for the presence of potential publication bias represented by general or specific study designs used in the assessment of each intervention. Given the emerging nature of the evidence base for these newer treatments, we performed an assessment of publication bias using the clinicaltrials.gov database of trials. We scanned the site to identify studies completed more than two years ago that would have met our inclusion criteria and for which no findings have been published. Any such studies identified provided qualitative evidence for use in ascertaining whether there was a biased representation of study results in the published literature.

Data Synthesis and Statistical Analyses

Given the small numbers of relevant studies for CardioMEMS and Entresto, we judged that it would not be helpful or appropriate to perform formal meta-analysis to generate pooled estimates of treatment effect.

4.3 Results: CardioMEMS HF System

Study Selection

The literature search for CardioMEMS identified 23 potentially relevant references (see Appendix Figure A1), of which five publications concerning a single RCT (the CHAMPION trial) and one case series met our inclusion criteria. Details of the included studies are summarized in Appendix Table E1.

Scanning of the ClinicalTrials.gov site to identify additional studies completed more than two years ago that would have met our inclusion criteria but have not been published revealed no such studies (see Appendix D for ongoing studies).

Key Studies

The CHAMPION trial was a single-blind RCT of 550 patients (mean age 61.5; 72% male; 21.5% with preserved ejection fraction) with NYHA class III heart failure and a CHF-related hospitalization within the 12 months prior to screening. All patients underwent implantation of a wireless sensor and took daily readings of pulmonary artery pressure using a home electronic console. Clinicians received pressure readings from the treatment group but did not have access to pressure data from the control group. The control group continued to receive standard of care management, which consisted of medication changes in response to patients’ clinical signs and symptoms and routine clinic appointments. All patients remained blinded to their assigned groups until the last patient
completed six months of follow-up, resulting in a mean duration of follow-up of 15 months for the entire patient population. The authors reported outcomes at 6 months and over the entire duration of follow-up.

Quality of Individual Studies

As noted on page 12, we used criteria from USPSTF to rate the quality of the CHAMPION trial and all other studies included in our sample. Based on these criteria, we considered both the CHAMPION trial and subsequent subgroup publications to be of good quality, as study arms were comparable at baseline, the authors used valid instruments to evaluate outcomes, and no differential attrition occurred in the six months of patient-blinded pressure monitoring. As discussed on pages 18-20, however, the FDA expressed concerns about the validity of results and potential for bias in the CHAMPION trial's design. Because these uncertainties are not pertinent to USPSTF's study quality criteria, we discuss them separately.

Clinical Benefits

The CHAMPION trial was powered to detect differences in CHF hospitalization. Mortality was only assessed based on a secondary endpoint of time to first CHF hospitalization or death. Over the full 15 months of follow-up, a total of 107 patients in the treatment group either died or had a hospitalization for CHF versus 138 in the control group (hazard ratio [HR] 0.73; 95% confidence interval [CI] 0.57-0.94, p=0.0146). In addition, there was a statistically-significant, albeit modest, increase in the mean number of days alive outside of the hospital in the treatment group (174.4 vs. 172.1; p=0.02). Additional secondary endpoints from the CHAMPION trial are reported in Appendix Table E3.

The CHAMPION trial also measured quality of life using the Minnesota Living with Heart Failure (MLHF) questionnaire. This 21-item questionnaire uses a zero to five scale to measure the extent to which CHF can affect the physical, emotional, social, and mental dimensions of a patient’s life. The total MLHF score can range from 0 to 105, with a lower score indicating less effect of CHF on the patient’s quality of life. At six months, the treatment group had a statistically-significantly better MLHF score than the control group (45 vs. 51; p=0.02).15 Although the study publication did not report baseline MLHF scores or change in scores at follow-up, supplemental analysis provided in the FDA panel pack describes a greater change in patients’ MLHF score between baseline and month six in the treatment group (-10.6) compared to the control group (-7.4; p=0.04).16

Health Care Utilization Outcomes

The primary efficacy endpoint of the CHAMPION trial was the rate of CHF-related hospitalizations. This endpoint is presented in Figure 4 on the next page. In the first six months after device implantation, the treatment group had fewer CHF-related hospitalizations (84; 0.32 hospitalizations per patient) relative to the control group (120; 0.44 hospitalizations per patient; HR 0.72; 95% CI:
The treatment group also had a shorter length of stay for CHF-related hospitalizations (2.2 days vs. 3.8 days; p=0.02). Over the entire 15-month follow-up period, the treatment group had a 37% reduction in CHF-related hospitalizations, with 158 and 254 hospitalizations in the treatment and control groups, respectively (HR 0.63; 95% CI: 0.52-0.77; p<0.0001). The authors calculated that during the first six months of follow-up, eight patients would need to be managed with the CardioMEMS HF System to prevent one additional hospitalization for CHF; this number decreased to four patients over the entire 15-month follow-up period.

Figure 4. CHF Hospitalizations

Harms

Both primary safety endpoints negotiated with the FDA as part of the protocol were met in the CHAMPION trial: 98.6% of patients were free from device- or system-related complications, and no pressure-sensor failures occurred. Fifteen serious adverse events (SAEs) occurred, of which eight (1% of total sample) were related to the device or system and seven (1% of total sample) were related to the implant procedure. SAEs included four bleeding events, three hospitalizations related to anticoagulation treatment, two exacerbations of pre-existing atrial dysrhythmias during right heart catheterizations, two febrile illnesses, one pulmonary in-situ thrombus during right-heart catheterization, one cardiogenic shock, one atypical chest pain, and one delivery-system failure. There were no episodes of pulmonary infarction or embolism associated with the sensor, and no events required sensor removal.
Subgroup Analyses

Our review identified four studies that involved subgroup analyses of participants from the CHAMPION trial. Two studies evaluated patients with and without World Health Organization (WHO) Group II pulmonary hypertension (PH).\(^\text{c76,77}\) Of the 529 patients with complete baseline hemodynamic data, 59.4% were diagnosed with PH (151 in the treatment group and 163 in the control group). Irrespective of treatment assignment, patients with PH had significantly higher rates of CHF-related hospitalization than patients with no PH (0.77/year vs. 0.37/year; HR 0.49; 95% CI: 0.39-0.61; p<0.001). Among patients with PH, the effects of the CardioMEMS device were similar to findings for the overall patient population (annualized rate of CHF hospitalization: 0.60 vs. 0.94 in the control group; HR 0.64; 95% CI: 0.51-0.81; p=0.0002); the annual rate of CHF hospitalizations was lower in patients without PH who were treated with the CardioMEMS (0.28 vs. 0.47 in the control group), although patients in this subgroup experienced a similar relative risk reduction with the CardioMEMS device as those with PH (HR 0.60; 95% CI: 0.41-0.89; p=0.0109).\(^\text{76}\) There was no difference in survival among patients with PH despite physician access to pulmonary artery pressure data, but use of the CardioMEMS device helped identify more patients with pulmonary hypertension than did right heart catheterization alone.\(^\text{76,77}\)

In another subgroup analysis, Adamson and colleagues (2014) examined patients with preserved (LVEF ≥40%) versus reduced (LVEF <40%) ejection fraction.\(^\text{78}\) Whereas control patients in the preserved and reduced ejection fraction subgroups had similar annualized rates of CHF-related hospitalizations over 17.6 months of follow-up (0.86-0.90), the authors noted that patients with a preserved ejection fraction who were monitored with the CardioMEMS HF System had a lower annualized rate of CHF-related hospitalization (0.43) compared to treatment group patients with a reduced ejection fraction (0.67; p-value not reported). Among the patients with preserved ejection fraction, the incidence rate ratio of CHF-related hospitalization was 0.50 for the treatment versus control group (95% CI: 0.35-0.70; p<0.0001); within the reduced ejection fraction subgroup, the corresponding ratio was 0.74 (95% CI: 0.63-0.89; p<0.001).

A final subgroup analysis of the CHAMPION trial evaluated patients with and without chronic obstructive pulmonary disease (COPD), with similar findings for both groups.\(^\text{79}\) Within the COPD subgroup, the treatment group had a 41% reduction in CHF hospitalization rates (HR: 0.59; 95% CI: 0.44-0.81; p=0.0009); in the non-COPD subgroup, the treatment group had a 34% reduction in CHF hospitalization rates (HR 0.66; 95% CI: 0.51-0.85; p=0.0017).

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\(^\text{c}\) Pulmonary hypertension (PH) is an elevation in the pressure in the arteries of the lungs. The World Health Organization (WHO) has categorized PH into 5 groups: 1) pulmonary arterial hypertension, 2) pulmonary hypertension due to left heart disease, 3) pulmonary hypertension due to lung disease, 4) pulmonary hypertension due to blood clots, and 5) pulmonary hypertension due to miscellaneous diseases. There is a high prevalence of coexistent PH among CHF patients (almost 60% of CHAMPION trial participants were diagnosed with PH), who have a higher risk of morbidity and mortality.
Case Series

We identified a single case series that met our inclusion criteria. Seventeen patients (mean age 61; 82% male) with NYHA Class III CHF underwent implantation with the CardioMEMS HF System’s wireless sensor. Similar to the findings of the CHAMPION trial, there were no reported cases of pulmonary infarction or thromboembolism, vascular complications, or other adverse events related to the device during implantation or follow-up. Daily patient adherence to home monitoring was 90.0% during the 60 days after implantation; 100% of patients adhered to a minimum of one pressure transmission per week during each of 138 weeks.

Controversies and Uncertainties

Upon initial FDA review in 2011, the manufacturer of CardioMEMS was asked to collect additional data to inform FDA’s ultimate approval decision. These additional data and analyses were discussed during the 2013 FDA Advisory Committee considerations of the CardioMEMS pre-marketing application. In the face of these new data and analyses, this Committee continued to raise several methodological concerns about the efficacy of the CardioMEMS device. Many on the FDA Advisory Committee were still not convinced that CardioMEMS alone could contribute meaningfully to CHF disease management. One of the primary objections was that patients in the treatment arm of the CHAMPION trial received some form of study nurse involvement in addition to having their PA pressures sent to the treating clinician. These study nurses communicated information about the patient to the treating physicians in a way that was not completely mimicked in the control arm. The other key issues pertained to differences in outcomes between men and women and questions about why an independent survival benefit could not be detected given reductions in hospitalization rates.

To address these concerns, the CardioMEMS manufacturer conducted unblinded additional longitudinal analyses of the patients enrolled in the CHAMPION trial with PA pressures sent to treating clinicians for an additional 13 months. Neither arm received any type of treatment intervention from study investigators, referred to as “nurse communications” in the discussions with the FDA Advisory Committee. However, since these subsequent analyses were not planned a priori, they are interpreted with caution. For example, the former treatment and former control arms may no longer have had equivalent “new” baseline characteristics because the two populations may have differed non-randomly six or more months after initial enrollment into the trial. The risk of future CHF hospitalizations may not have been similar at the onset of the extended period of data collection; in fact, both subsequent arms may have included healthier patients since inclusion criteria for initial study enrollment included hospitalization in the previous 12 months. This concern arises in part because the mortality rate in the former control group is lower than in the former treatment group (12.4% versus 17.5%). Mortality rate improved for the control group once

\[d\] St. Jude Medical Inc. acquired CardioMEMS, Inc. in 2014 following FDA approval of the CardioMEMS HF System.
PA pressure monitoring became available (from 22.9% during the initial study to 12.4% after transmission of information was allowed), but this does not explain why it should be so much lower than the former treatment arm. Hospitalization rates were similar between former control and former treatment groups (0.36 vs. 0.45, respectively); however, the hospitalization rate was significantly lower among former controls whose treatment team had access to PA pressure monitoring versus the original control group. A third party auditor was hired to examine the frequency and content of the nurse communications. This audit suggested that the majority of the content was rather mundane and did not significantly alter the management decisions of the treating physicians, though some communications were quite detailed with specific management recommendations. Several on the FDA Advisory Committee maintained that this did not alter the fundamental concern that the communications themselves were a confounding variable.

The manufacturer conducted a propensity score analysis to further address the concern of nurse communications by examining the treatment given to patients who had no nurse communications in the treatment arm compared to matched controls. As with the overall population, the rate of CHF-related hospitalization was lower among treated patients relative to matched controls. However, this relationship was considered difficult to interpret because this subset of treatment arm patients may have been healthier than those who received nurse communications.

The additional gender analysis used a composite of time to death or first hospitalization to determine that there was not a significant treatment-by-gender interaction. However, the small number of females enrolled in the study and the small number of events (death or hospitalization) made an examination of treatment effect among women difficult to substantiate. The FDA Advisory Committee recommended that a post-approval study be conducted to evaluate treatment effects in women.

Ultimately, the second FDA Advisory Committee in 2013 voted on three questions: 71 72,73

“Is there reasonable assurance that the CardioMEMS HF Pressure Measurement System is safe for use in patients who meet the criteria specified in the proposed indication?” All eleven panel members affirmed that this was evident. This was similar to the initial nine to one vote in 2011, wherein one panel member voted against because of the conflicting findings with female recipients.

“Is there reasonable assurance that the CardioMEMS HF Pressure Measurement System is effective for use in patients who meet the criteria specified in the proposed indication?” Seven panel members believed this was not the case, and four members believed it was. This is similar to the seven to three vote in 2011, when panel members objected to the confounding of nurse communications.

“Do the benefits of the CardioMEMS HF Pressure Measurement System for use in patients who meet the criteria specified in the proposed indication outweigh the risk for use in patients who meet the criteria specified in the proposed indication?” Six panel members
believed this was the case; four voted “no,” and one abstained. In 2011, the panel voted in the opposite direction – six opposed and four in favor.

The Advisory Committee concluded that the bias introduced by the existence of nurse correspondence in the treatment arm was impossible to fully neutralize despite extended data collection and subsequent analyses. Furthermore, the Advisory Committee could not understand why no mortality benefit was detected in spite of the reductions in hospitalizations and suggested the need for additional scrutiny. CardioMEMS ultimately received FDA approval May 28, 2014 with the requirement for two post-approval prospective, multi-center, open-label US-based trials to examine 1) the device’s safety and effectiveness among new recipients with enough sample size to detect gender differences, and 2) the device’s safety and to compare post-market effectiveness to a subset of pre-market recipients with specific attention on subgroups (women vs. men, reduced vs. preserved ejection fraction, ischemic vs. non-ischemic etiology, and implantable cardioverter-defibrillator [ICD] or cardiac resynchronization with defibrillator [CRT-D] vs. non-ICD/CRT-D). Details of the ongoing trials are provided in Appendix D.

Alternative Management Strategies

We did not systematically review alternative methods of CHF management, as these were not direct comparators of CardioMEMS. However, below we present a summary of information regarding the effectiveness of such management strategies, placing that of CardioMEMS in appropriate context.

Several RCTs, systematic reviews, and technology assessments have evaluated the effectiveness of programs of varying intensity for reducing readmissions of patients with heart failure after a first hospitalization. Certain interventions have become common components of usual care, including education on symptoms, instruction on self-management, dietary advice, medication review, exercise recommendations, and weight monitoring; however, there is considerable heterogeneity in the content, intensity, duration, setting, personnel, and combination of components employed in CHF management across programs, and systematic reviews of CHF management strategies employ varied definitions of usual care.

In a series of meta-analyses, Raman and colleagues compared various non-pharmacological interventions for post-discharge care to usual care (defined variably, but generally described as “unstructured” and consisting of patient instruction on medications and providing information for follow-up appointments). The authors found that home-visit interventions (relative risk [RR] 0.82; 95% CI: 0.69-0.97), increased clinic visits (RR 0.78; 95% CI: 0.64-0.95), and multidisciplinary care (RR 0.63; 95% CI: 0.44-0.90), in tandem with a combination of program components, such as education reinforcement and telephone follow-up, significantly decreased the risk of all-cause readmissions compared to usual care. Moreover, the authors discovered that programs that were initiated in an inpatient setting (RR 0.80; 95% CI: 0.71-0.90) and followed patients for durations longer than 12
months (RR 0.80; 95% CI: 0.67-0.94) significantly reduced all-cause readmissions; few individual studies that initiated an intervention in the inpatient setting reported statistical differences in mortality or length of hospital stay during readmission between the intervention and usual care groups.

Another systematic review by Feltner and colleagues revealed that structured telephone support (i.e., monitoring, education, and/or self-care management via telephone in a structured format) reduced heart failure-specific readmissions (16% of patients were hospitalized vs. 22% with usual care; RR 0.74; 95% CI: 0.61-0.90), as well as all-cause mortality (10% vs. 13% with usual care; RR 0.74; 95% CI: 0.56-0.97) relative to usual care, routine care, or standard care (as defined by primary studies used in the systematic review). Telephone support did not have an effect on the rate of emergency department (ED) visits or quality of life but did significantly reduce the total number of days spent in the hospital (weighted mean difference -2.49; 95% CI: -3.93 – -1.04). In addition, Feltner and colleagues found that face-to-face contact with care delivery personnel, streamlined mechanisms for contacting care delivery personnel outside of scheduled visits, mechanisms for post-discharge medication adjustment, and patient education were crucial components of any CHF management program.²

Appendix Table E4 reports the relative risk and crude absolute rates of all-cause hospitalizations, all-cause mortality, and heart failure-specific hospitalizations from a series of systematic reviews comparing alternative management strategies for CHF to usual care. As the CHAMPION trial’s patient population was similar to the populations included in these systematic reviews and involved similar durations of follow-up (3-6 months), indirect comparisons between the various studies may help to place some context around the CHAMPION trial’s findings. Across the reviews, patients receiving usual care had an average 27% (range 11-40%) rate of heart failure-specific hospitalizations, which appears to be comparable to rates in the control arm of the CHAMPION trial in which 29% experienced a heart-failure specific hospitalization. The rate of CHF hospitalizations among patients monitored with the CardioMEMS device in the CHAMPION trial (20%) does not appear qualitatively lower than that experienced by patients in trials who received other non-pharmacological interventions such as structured telephone support, telemonitoring, multidisciplinary care, or patient education and self-management (mean 21%; range 15-36%).

Summary

We judge there to be low certainty of a small net benefit for the CardioMEMS HF System compared to alternative management in patients with CHF. There is low certainty because while the CHAMPION trial’s results indicated that patients receiving active monitoring experienced fewer hospitalizations with the CardioMEMS HF System, many questions remain, including the device’s impact on mortality, its performance in a setting without the enhanced nurse communication experienced in the trial, and whether the device would provide clinical benefit over the more intensive CHF care management programs described above. In addition, the device has only been
evaluated in a single trial of 550 patients. We believe there is a reasonable chance that CardioMEMS would not confer incremental benefit in all subsequent studies or settings. Therefore, we judge the current body of evidence to be “insufficient”, or a rating of “I” using the ICER Evidence Rating framework.

4.4 Results: Entresto

Study Selection

The combined search results for Entresto identified 134 potentially relevant studies for this assessment (see Appendix Figure A2). After elimination of duplicate and non-relevant references, we identified seven reports containing information from two RCTs. Details of the included studies are summarized in Appendix Table E2.

Scanning of the ClinicalTrials.gov site to identify additional studies completed more than two years ago that would have met our inclusion criteria but have not been published revealed no such studies.

Key Studies

The first good quality RCT that met our inclusion criteria was the PARADIGM-HF trial. In this double-blind Phase III trial, 8,442 patients (mean age 63.8; 78.2% male) with NYHA Class II-IV CHF and reduced ejection fraction (LVEF \( \leq 35\% \)) were randomly assigned to Entresto (200 mg BID) or enalapril (10 mg BID) in addition to recommended therapy. After a median duration of 27 months follow-up, the study’s executive committee voted to stop the trial because the pre-specified boundary for an overwhelming benefit had been crossed.\(^{36}\)

The second good quality RCT we reviewed was PARAMOUNT, a Phase II double-blind trial of 149 patients (mean age 71.1; 43% male) with NYHA Class II-III heart failure and preserved ejection fraction (LVEF \( \geq 45\% \)).\(^{38}\) Patients were randomized to receive either Entresto (200 mg BID) or valsartan (160 mg BID) alone for 36 weeks and received additional background therapy at the discretion of treating physicians. A larger ongoing trial will compare Entresto to valsartan in 4,300 patients with preserved ejection fraction (see Appendix D for further details about this study).

Overall Evidence Quality

Using criteria from USPSTF (see page 12), we rated six publications of two RCTs to be of good quality. We judged these studies to be good quality because study arms were comparable at baseline, the authors used valid instruments to evaluate outcomes, and no differential attrition occurred in either trial. We rated an additional publication comparing PARADIGM-HF participants to
those of two other major heart failure trials to be fair quality, given that there were some
differences in baseline characteristics across each study's participants.

Certain elements of the PARADIGM-HF trial’s protocol have generated controversy, and the validity
of the study’s results have been called into question. Because these controversies are not pertinent
to USPSTF’s study quality criteria, we discuss them separately on pages 26-28.

**Clinical Benefits**

Over 27 months of follow-up in the PARADIGM-HF trial, the primary composite endpoint of death
from cardiovascular causes or first hospitalization for worsening heart failure occurred in 21.8% of
the Entresto group and 26.5% of the enalapril group (HR 0.80; 95% CI: 0.73-0.87; p<0.001); the
number needed to treat (NNT) in order to avoid one event of either cardiovascular death or first
CHF hospitalization was 21. Investigators also made indirect comparisons of this composite
endpoint between PARADIGM-HF participants in the Entresto group and participants with similar
baseline characteristics who belonged to the placebo arms of two other large heart failure RCTs
(SOLVD81 and CHARM-Alternative82,83). The results of their exploratory analysis revealed a relative
risk reduction of 39-43% with Entresto versus a putative placebo.

In addition to the composite endpoint of death from cardiovascular causes or first heart failure-
specific hospitalization, investigators of the PARADIGM-HF trial also reported mortality and
hospitalization outcomes separately (see the section below on health care utilization for
hospitalization outcomes). A total of 558 patients (13.3%) in the Entresto group and 693 patients
(16.5%) in the enalapril group died from cardiovascular causes (HR 0.80; 95% CI: 0.72-0.89;
p<0.001), with an NNT of 31 patients needing to be treated with Entresto to avoid one
cardiovascular death. Death from any cause occurred in 711 (17.0%) patients in the Entresto group
and 835 patients (19.8%) in the enalapril group (HR 0.84; 95% CI: 0.76-0.93; p<0.001); the NNT for
death from any cause was 36 patients.36,37 NNTs for the primary outcomes of interest are reported
in Table 1 on the next page.

Worsening of CHF, as determined by NYHA classification, was evaluated in both the PARADIGM-HF
and PARAMOUNT trials. Of the patients surviving at 12 months in the PARADIGM-HF trial, NYHA
class worsened in fewer patients receiving Entresto (225 [6.1%]) vs. enalapril (271 [7.4%];
p=0.023).39 Although there was not an appreciable difference between groups in the proportion of
patients whose NYHA class worsened at week 36 of the PARAMOUNT trial, 24% of the Entresto
group experienced an *improvement* in NYHA class compared to 17% of the valsartan group
(p=0.05).e,38

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e Note that because the results for NYHA worsening were not reported in the text of the PARAMOUNT trial
publication, we were obligated to interpolate the proportions from a chart; thus, the estimates may not be exact.
Another patient-centered outcome of interest for this review was quality of life, which was assessed using the Kansas City Cardiomyopathy Questionnaire (KCCQ) in both the PARADIGM-HF and PARAMOUNT trials. This 23-item questionnaire quantifies physical function, symptoms (frequency, severity, and change over time), social function, self-efficacy, and quality of life. The summary score ranges from 0-100, where higher scores indicate better status.\textsuperscript{84} While the PARAMOUNT trial did not find statistical differences in the KCCQ summary score between treatment groups, the PARADIGM-HF trial reported a mean reduction in quality of life of 2.99 points in the Entresto group and 4.63 points in the enalapril group between baseline and month 8 (between-group difference 1.64 points; 95\% CI: 0.63-2.65; \(p=0.001\)).\textsuperscript{36,38}

**Health Care Utilization Outcomes**

Two publications of the PARADIGM-HF trial reported outcomes related to health care utilization.\textsuperscript{36,39} Relative to patients in the enalapril arm, intensification of outpatient therapy related to worsening heart failure occurred in fewer patients in the Entresto group (520 [12.4\%] vs. 604 [14.3\%] for enalapril; HR 0.84; 95\% CI: 0.74-0.94; \(p=0.003\)). Moreover, the authors reported a lower likelihood of first CHF-related hospitalization in the Entresto group (537 [12.8\%]) compared to the enalapril group (658 [15.6\%]; HR 0.79; 95\% CI: 0.71-0.89; \(p<0.001\)), fewer ED visits (208 vs. 151; HR 0.70; 95\% CI: 0.52-0.94; \(p=0.017\)), and fewer patients treated in the ED relative to the enalapril group (102 [2.4\%] vs. 150 [3.6\%]; HR 0.66; 95\% CI: 0.52-0.85; \(p=0.001\)). Hospitalizations and ED visits are stratified by frequency in Figure 5 on the next page: in comparison with enalapril, patients treated with Entresto were significantly less likely to have repeat hospitalizations and were significantly less likely to have one ED visit for worsening heart failure.

### Table 1. Numbers Needed to Treat in PARADIGM-HF Trial

<table>
<thead>
<tr>
<th>Event</th>
<th>NNT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Death from cardiovascular causes or 1\textsuperscript{st} hospitalization for worsening CHF</td>
<td>21</td>
</tr>
<tr>
<td>Death from cardiovascular causes</td>
<td>31</td>
</tr>
<tr>
<td>First hospitalization for worsening CHF</td>
<td>36</td>
</tr>
<tr>
<td>Death from any cause</td>
<td>36</td>
</tr>
<tr>
<td>Emergency department visit</td>
<td>83</td>
</tr>
</tbody>
</table>

NNT: Number Needed to Treat
In the PARADIGM-HF trial, 46.1% of the Entresto group and 50.7% of the enalapril group experienced at least one serious adverse event. The most commonly reported adverse events (AEs) were hypotension, cardiac failure, hyperkalemia, renal impairment, and cough. Discontinuation of study medication due to an adverse event occurred in 10.7% of the Entresto group and 12.3% of the enalapril group ($p=0.002$). Nineteen patients (0.4%) in the Entresto group and 10 patients (0.2%) in the enalapril group experienced angioedema ($p=0.13$).
In the PARAMOUNT trial, 15% of the Entresto group and 20% of the valsartan group experienced one or more SAEs. There was one death in the Entresto group and two deaths in the valsartan group. The overall adverse event rate did not statistically differ between groups, nor did the percentage of patients discontinuing their randomized treatment due to an adverse event (10% with Entresto vs. 11% with valsartan). One patient in the Entresto group experienced angioedema but was not hospitalized.38

**Subgroup Analyses**

Both RCTs included subgroup analyses for the primary outcomes of interest. The authors of the PARADIGM-HF trial reported a consistent effect of Entresto across all pre-specified subgroups, including sex, age, race, medical and heart failure history, and ejection fraction for the composite endpoint of death from cardiovascular causes or first CHF-related hospitalization.36 Entresto functioned better than enalapril in patients with NYHA Class I or II heart failure (HR 0.74) relative to patients with Class III or IV heart failure (HR 0.94; p=0.03);4 however, FDA review materials for the drug suggest that these variations may not represent clinically meaningful differences in efficacy given the relatively small numbers of patients with Class I, III, or IV CHF in the study sample. Furthermore, other markers of disease severity, such as ejection fraction and levels of NT-proBNP8 were not markedly different across subgroups.40,85

Materials from the FDA’s medical review of Entresto further indicate that there may be an interaction between race and angioedema. Adjudicated events of angioedema were more common in subjects who were black (2.3% vs. 0.5% in the Entresto and enalapril arms, respectively) relative to non-black subjects (0.35% vs. 0.22% with enalapril). The incidence of angioedema among black patients taking Entresto was particularly high in the US (5.6% vs. 0% with enalapril). As black patients were underrepresented in the PARADIGM-HF trial (5% of total sample), the FDA is requiring the manufacturer to conduct an epidemiologic study to further investigate the incidence of angioedema in black patients as a post-marketing requirement.40

**Controversies and Uncertainties**

Criticisms of Entresto center on the PARADIGM-HF trial having compared the combination neprilysin inhibitor and ARB valsartan to the ACE inhibitor enalapril rather than to valsartan alone. Some commentators have argued that the most direct comparison of efficacy would have been to compare Entresto to valsartan at a bioequivalent dose. The drug maker’s contention is that ACE inhibitors are most often first-line therapy for CHF and that this was even more likely to be true in 2010 when the study protocol was amended.40 Lisinopril as an ACE inhibitor comparator may have

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3 HRs interpolated from a forest plot in the study publication.
4 NT-proBNP (N-terminal pro b-type natriuretic peptide) is a type of natriuretic peptide (a hormone that the body releases to help maintain fluid balance). Levels of NT-proBNP are correlated with the clinical severity of the disease according to the NYHA heart failure classification.
simulated typical clinical practice more closely than the older enalapril, but much of the evidence base supporting ACE inhibitor use in CHF examined enalapril as a comparator.\textsuperscript{86-89}

Without an additional study comparing Entresto to valsartan at bioequivalent doses (200mg twice daily Entresto delivers the equivalent of 160mg twice daily valsartan), FDA deliberations indicated that it is problematic to clearly determine how much the neprilysin inhibition assists with CHF management compared to ARB-suppression of the renin-angiotensin-aldosterone system. There have been earlier trials (ATLAS,\textsuperscript{90} Val-HeFT,\textsuperscript{90} CHARM-Added\textsuperscript{91}) that compared ACE inhibition and ARB use that did not suggest mortality benefit of one over the other. There have also been trials that demonstrated mortality benefits of ACE inhibitors when compared to placebo,\textsuperscript{81,86,89} but similar benefits have not been demonstrated in comparisons of ARBs to placebo.\textsuperscript{90,92}

Another critique of the evidence on Entresto relates to the fact that the pivotal trial was conducted only among patients who tolerated a “run-in” phase of treatment with enalapril followed by treatment with Entresto. More than 2,000 enrolled patients dropped out before the end of the “run-in” phase because they could not tolerate one of the agents, usually because of hypotension. One concern is that patients naïve to ACE inhibitors and ARBs may experience intolerable hypotension on the trial’s treatment dose, which would attenuate health improvements in the general population. Hypotension was more common among patients treated with Entresto than with enalapril, but in almost all cases the patient was able to continue taking Entresto. Concerns about hyperkalemia and angioedema exist with enalapril and valsartan therapy as they do with all drugs in their classes. There is also concern that neprilysin inhibition itself can potentiate angioedema. In fact, more patients in the treatment arm developed angioedema than did in the enalapril arm of the PARADIGM-HF trial (0.5% versus 0.2%). As noted above, the FDA is requiring post-marketing epidemiologic research of angioedema complications among black patients treated with Entresto compared to a control drug.

The patients enrolled in PARADIGM-HF had fewer ICD devices than would be expected among patients on guideline-adherent therapy for similar classes of heart failure today in the United States, raising additional questions about the study’s generalizability. However, subanalyses of US-enrolled patients and those with and without ICDS showed no significant differences in relative risk compared with the overall trial findings. Although ICD devices would be expected to prevent sudden cardiac death, they would not necessarily affect hospitalization rates.

Investigators in the PARADIGM-HF trial gave patients in the control arm 10mg twice daily dosing of enalapril rather than 20mg twice daily dosing, which is the maximum (and goal) dose. The stated reason was that few patients in practice consistently tolerate 20mg twice daily. For example, in the 1987 CONSENSUS and 1991 SOLVD trials, which demonstrated improved outcomes for patients on ACE inhibitors, the majority of patients were maintained on less than 20mg twice daily dosing (mean 18.4mg daily and 16.7mg daily, respectively, compared with 18.9mg daily in the PARADIGM-HF trial).\textsuperscript{86,89,93}
Neprilysin inhibition is an emerging practice, which means there is limited experience using drugs like sacubitril long-term and the risks that might be associated with it are unknown. There is a theoretical risk that neprilysin inhibitors contribute to harmful beta-amyloid deposition in the brain, potentially increasing the risk of Alzheimer’s dementia. FDA has required Entresto’s manufacturer to conduct a multi-center, randomized, double-blind, active-controlled trial to examine its effects compared to valsartan on cognitive function in patients with CHF and preserved ejection fraction. The argument for proceeding with drug approval before cognitive function studies are complete is that average life expectancy in patients with CHF is much shorter than the amount of time it usually takes to develop dementia.

One final criticism raised in regards to Entresto is that it forces patients to take a combination therapy rather than the two agents separately. At present, there is no approved neprilysin inhibitor marketed individually. Some have suggested that FDA should approve sacubitril as a single agent rather than as a combination drug because it is difficult to prove that each component of the drug contributed to the improved health outcomes. Novartis suggested that treatment with sacubitril alone could detrimentally increase angiotensin II without concurrent treatment with an ACE inhibitor or ARB, but little evidence has been presented to support this claim.\(^{40}\)

**Summary**

We judge there to be moderate certainty of an incremental to substantial net benefit for Entresto compared to standard of care with ACE inhibitor treatment in patients with CHF. There is moderate certainty because the PARADIGM-HF trial was a large, good quality study in which Entresto produced significant reductions in cardiovascular and all-cause mortality as well as in heart failure specific hospitalization and ED visits in comparison to an agent that itself has demonstrated clinical benefits in these domains. Some uncertainties remain, however, including the relative contribution of sacubitril versus valsartan to these results, the expected tolerability of Entresto, its clinical performance in real-world practice, and its potential for harm in certain patient subgroups.

Given the entire body of evidence, our rating of comparative clinical effectiveness in the ICER Integrated Evidence Rating framework is B+. 
5. Other Benefits or Disadvantages

Our reviews seek to provide information on other benefits or disadvantages offered by the intervention to the individual patient, caregivers, the delivery system, other patients, or the public that would not have been considered as part of the evidence on comparative clinical effectiveness. Examples include (but are not limited to):

1. Methods of administration that improve or diminish patient acceptability and adherence
2. A public health benefit, e.g. reducing new infections
3. Treatment outcomes that reduce disparities across various patient groups
4. More rapid return to work or other positive effects on productivity (if not considered a benefit as part of comparative clinical effectiveness)
5. New mechanisms of action for treatments of clinical conditions (e.g., mental illness) for which the response to currently available treatments varies significantly among patients for unknown reasons (substantial heterogeneity of treatment effect)

With CardioMEMS being an implanted device, there exist potential disadvantages to patients who must undergo a surgical procedure, both with respect to anxiety over the procedure itself as well as over the understanding that it is a permanent device. The latter point may well serve as a benefit to some patients, however, who place importance on the monitoring offered by the device. We have not noted other benefits or disadvantages associated with CardioMEMS implantation and monitoring.

We have noted no major benefits or disadvantages associated with Entresto therapy not already covered in this report.
6. Comparative Value

Overview

To assess the incremental costs per outcomes achieved, we conducted a cost-effectiveness analysis using a simulation model of CHF outcomes and costs in representative populations for CardioMEMS and Entresto (see section 6.2). We estimated drug costs based on current prices and predicted reductions in clinical outcomes and CHF costs (hospitalizations, procedures, and chronic disease care costs) based on the clinical data from the relevant clinical trials to estimate the incremental cost-effectiveness of CardioMEMS and Entresto.

Outputs from this model were also used to inform a population-based analysis of the one- and five-year budgetary impact of CardioMEMS and Entresto, by key subpopulation and on an overall basis (see section 6.3). Budgetary impact was assessed using assumed levels of uptake over these timeframes, and included assessment of drug or device costs as well as cost savings from averted hospitalizations and deaths. We also define a “value-based price benchmark” for CardioMEMS and Entresto based on a calculated threshold for policy intervention to manage the costs of a new pharmaceutical or a new device.

6.1 Prior Published Evidence on Costs and Cost-Effectiveness of CardioMEMS HF System

Abraham and colleagues, in reporting on the results of a single-blinded RCT of the CardioMEMS HF System, modeled the cost-effectiveness of that system compared to standard-of-care management (the control group). They used a Markov cohort simulation to model the costs and effects of five years of treatment for a hypothetical cohort of patients, with patients’ utilities measured using the European Quality of Life-5 Dimensions (EQ-5D) and Kaplan-Meier survival curves for the treatment and control arms. They found that the average patient in the treatment arm gained 2.506 quality-adjusted life years (QALYs) at a cost of $68,919, while the average patient in the control arm gained 2.200 QALYs at a cost of $64,637, for an incremental cost-effectiveness ratio of $13,979 per QALY gained. The lack of detail on the simulation model described in the aforementioned study makes it difficult to evaluate the generalizability of this result.
6.2 Incremental Costs per Outcomes Achieved

Overview and Methods

We developed a Markov model to evaluate the cost-effectiveness of 1) the CardioMEMS HF System, and 2) Entresto compared with standard-of-care therapy in patients with chronic heart failure. We constructed a model of the natural history of chronic heart failure using event rates from the published literature.\textsuperscript{15,24-34} For the CardioMEMS HF System, we specifically modeled the device in the CHAMPION trial cohort of NYHA Class III heart failure patients who had a heart failure hospitalization in the previous year, both in patients with reduced ejection fraction and preserved ejection fraction.\textsuperscript{15} For Entresto, we modeled a cohort of NYHA Class II-IV heart failure patients with reduced ejection fraction based on the PARADIGM-HF trial and other published literature.\textsuperscript{36,39,41,42}

We compared the CardioMEMS device to routine care (i.e., treatment adjustments based on signs and symptoms), using event rates from the CHAMPION trial to determine the probabilities of hospitalization and mortality in the routine care arm.\textsuperscript{15,26,27} We compared Entresto with standard treatment with lisinopril, using event rates from the PARADIGM-HF trial to determine the probabilities of hospitalization and mortality in the routine care comparison. We used this instead of enalapril 10mg twice daily (the comparator in PARADIGM-HF) because it is less expensive and much more widely used.\textsuperscript{14,95} We utilized the efficacy of the CardioMEMS device and Entresto demonstrated in the CHAMPION trial and PARADIGM-HF trial, respectively, to estimate numbers of heart failure hospitalizations, costs, deaths, life-years, and QALYs. These estimates were used to calculate the cost per QALY gained via the intervention, also known as the incremental cost-effectiveness ratio.

For the CardioMEMS HF System, we performed an analysis of the entire trial cohort along with subgroup analyses of those with reduced or preserved ejection fraction. We additionally performed the analysis in an alternative, possibly more broadly representative cohort of patients from the Effect of Candesartan in Patients with Chronic Heart Failure (CHARM) trials, with NYHA Class II-IV heart failure and a previous heart failure hospitalization.\textsuperscript{33}

For the Entresto model, we assumed the use of Entresto 200mg twice daily (400mg/day), consistent with the dosing in PARADIGM-HF. For the ACE inhibitor arm or those who developed intolerance to Entresto, we modeled the use of lisinopril 20mg daily (target dose for lisinopril). We assumed treatment equivalence between these moderate-dose ACE inhibitors. To account for those patients who had intolerance to an ACE inhibitor, we modeled the use of losartan 100mg daily, which is a comparable but less expensive ARB than valsartan. We did not compare Entresto to a third therapeutic arm with initiation of ARB therapy due to the lack of direct comparison between the two treatments and the absence of evidence regarding any difference in effectiveness between ACE inhibitors and ARBs in the treatment of chronic heart failure.\textsuperscript{95}
We performed all analyses using TreeAge Pro 2015, Microsoft Excel 2011, and Stata 2013.

Perspective

We utilized the perspective of a third-party health care payer. We limited our analysis to direct medical costs (including costs of non-cardiac medical care) and did not include non-health care costs or changes in productivity. All costs and effects were discounted at 3% annually except as noted.97

We utilized a series of willingness-to-pay thresholds based on the American Heart Association and World Health Organization’s cost-effectiveness guidelines, ranging from $50,000 per QALY gained (approximately gross domestic product [GDP] per capita x1) to $150,000 per QALY gained (approximately GDP per capita x3).97

Patient Population

CardioMEMS HF System: We modeled a cohort of 62-year-old patients with NYHA Class III chronic heart failure who had a hospitalization for heart failure within the previous year. Our modeled cohort had a similar composition as that of the CHAMPION trial, with 78% having reduced ejection fraction and 22% with preserved ejection fraction.15 In a sensitivity analysis, we also modeled a cohort of patients with prior heart failure hospitalization that mirrored subjects included in the CHARM trial. Overall, this group had a less severe burden of heart failure, with 45% of patients having Class II, 52% with Class III, and 3% of patients with Class IV heart failure. This group had lower hospitalization and mortality rates than in the CHAMPION trial. We adjusted event rates to represent a similar proportion of patients with reduced and preserved ejection fraction as in the CHAMPION trial, using literature estimates of the relative risk of events between each subgroup.15, 28,29,31,34

Entresto: We modeled a cohort of 64-year-old patients with NYHA Class II-IV chronic heart failure and reduced ejection fraction (<40%). Our modeled cohort had a similar composition as that of the PARADIGM-HF trial, with 72.9% having Class II, 26.2% Class III, and 0.9% Class IV heart failure.36 We excluded patients with Class I heart failure (4.7% of the trial), as the treatment was not FDA approved for that group.99 We adjusted the trial event rates and the treatment efficacy to account for the lack of NYHA Class I patients in our modeled cohort, using the distribution of events by NYHA class, the relative risk of non-cardiovascular death between each subgroup, and estimates of subgroup-specific patient follow-up.

Model Structure

For each of the two interventions, identical patient cohorts were entered in the model’s treatment arm and routine care arm. A monthly time cycle was used, and the model had a lifetime horizon.
CardioMEMS HF System: In the CardioMEMS treatment arm, patients initially underwent placement of the device, which could lead to a successful placement without complication, a successful placement with a peri-procedural complication, or a failed placement. Each month, patients in both arms were at risk for a heart failure hospitalization, a non-heart failure hospitalization, and death from any cause. In the CardioMEMS arm, patients were also at risk for a device-related complication and sensor failure. Patients who have a heart failure exacerbation requiring hospitalization additionally had a risk of inpatient mortality and an increased risk of post-discharge mortality for a two-month period. Patients with sensor failure no longer had the benefits or costs of the CardioMEMS treatment.

Entresto: For the Entresto evaluation, patients entered the model on a stable dosage of Entresto or ACE inhibitor. Each month, patients were at risk for a heart failure hospitalization, angioedema requiring hospitalization, any other non-heart failure hospitalization, an ED visit for heart failure not requiring hospitalization, intolerance to their treatment agent, and a cardiovascular or non-cardiovascular death. Those who suffered an intolerance or angioedema were switched to an alternative agent – an ACE inhibitor for those taking Entresto and an ARB for those unable to tolerate an ACE inhibitor.

Transition Probabilities

CardioMEMS HF System: The baseline transition probabilities (i.e., likelihood of moving from one health state to another) were derived from the CHAMPION trial, the CHARM trials, and the published literature (see Table 2 on page 35). The probabilities were adjusted to account for a decreasing risk of rehospitalization with increasing time from the baseline hospitalization in the CardioMEMS analysis and to adapt the mortality seen in the trial to a lifetime horizon in both analyses.

In the CHAMPION trial, the monthly rate of heart failure hospitalizations was higher in the initial six months than over 17 months, a trend that is supported in the literature. Therefore, we modeled a decrease in the probability of heart failure hospitalizations over the mean trial duration (17 months). After the trial duration, we maintained the hospitalization probability at the 17-month level. We calibrated the model’s hospitalization rates in both arms to the hospitalization rates seen in the CHAMPION trial.

In the CHAMPION trial, the device arm had a non-significant hazard ratio of 0.84 for mortality. Because this was not significant, we did not assume the trial’s exact point estimate of mortality reduction and, instead, limited the benefits to an estimate of reduced mortality arising from reduced rates of heart failure hospitalization. Mortality in patients with heart failure is markedly increased after a heart-failure hospitalization but decreases with increased time from the index hospitalization. Additionally, all-cause mortality increases with age. Due to the lack of trial-based data on mortality change over the trial, we used a constant mortality probability over the
trial period, with an increased relative risk of mortality in the month of a hospitalization and in the subsequent month, prior to returning to baseline mortality. After the trial period, we used an exponential annual increase in the baseline all-cause mortality to reflect mortality risk with aging. We also incorporated an inpatient mortality risk for each heart failure hospitalization. We calibrated our model’s mortality rate in the routine care arm to the mortality rate seen in the control arm of the CHAMPION trial.

We determined the event probabilities of preserved ejection fraction patients compared to reduced ejection fraction patients using estimates of the relative risks of each event from the literature. We used literature estimates instead of the group-specific rates in the trial because the total number of preserved ejection fraction patients in the trial was low (119 patients) and thereby may not accurately reflect the relationship between the two groups in the natural history of disease. We did, however, use subgroup-specific device efficacy estimates from the trial.

We calculated probabilities for the CHARM cohort similarly. However, we only adjusted the baseline heart failure hospitalization and mortality probabilities of the routine care arm to the results of the CHARM trials, accounting for patients with a previous heart failure hospitalization. The remaining modeled probabilities were kept the same as in the CHAMPION cohort.

Non-heart failure hospitalizations, sensor failures, and device complications were estimated from the CHAMPION trial data.
### Table 2. Transition Probabilities and Costs (Monthly)

<table>
<thead>
<tr>
<th>CHAMPION cohort – Reduced Ejection Fraction</th>
<th>Base Case</th>
<th>Range</th>
<th>Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>Baseline All-Cause Mortality (%)&lt;sup&gt;i&lt;/sup&gt;</td>
<td>0.99</td>
<td>0.66-1.31</td>
<td>15,26,27</td>
</tr>
<tr>
<td>Baseline Heart Failure Hospitalization (HFH) (%)&lt;sup&gt;i&lt;/sup&gt;</td>
<td>9.13</td>
<td>4.56-13.69</td>
<td>15,26,27</td>
</tr>
<tr>
<td>Relative Risk of Death after HFH</td>
<td>3.32</td>
<td>1.00-4.98</td>
<td>32</td>
</tr>
</tbody>
</table>

**Relative Risk (RR) of Preserved Ejection Fraction (pEF) Subgroup, compared to Reduced Ejection Fraction (rEF) Subgroup**

| RR of All-Cause Mortality, pEF vs. rEF | 0.52      | 0.43-1.00      | 28,29,31,34   |
| RR of HFH, pEF vs. rEF               | 0.64      | 0.54-1.00      | 28,29,31,34   |

**CHARM Cohort<sup>k</sup> - Reduced Ejection Fraction**

| Heart Failure Mortality (%)           | 0.66      | 0.43-0.89      | 28,30,33      |
| Baseline HFH (%)                     | 3.17      | 2.37-3.97      | 28,30,33      |

**CardioMEMS Arm Specific Parameters**

| RR of HFH, compared to usual care (both arms) | 0.63      | 0.57-0.80      | 26,27         |
| Peri-procedural Complication (%)           | 1.91      | 0.77-3.06      |               |

**CardioMEMS Costs ($)**

| Cost of Heart Failure Hospitalization<sup>l</sup> | 12,832    | 8,341-16,750   | 101,103       |
| Cost of CardioMEMS Placement               | 1,129     | 564-2,258      | 35,104        |
| Cost of CardioMEMS Device                  | 17,750    | 8,875-35,500   | 23            |
| Monthly Cost of CardioMEMS                | 27        | 13-54          | 104           |

**Utility Values**

| Utility Increment of CardioMEMS Device, first 12 months | 0.010      | 0-0.015         | 15,26,27,104,105 |
| Utility Increment of CardioMEMS Device, after 12 months | 0.004      | 0-0.010         | 15,26,27,104,105 |
| HF (& Non-HF) Hospitalization               | - 0.059    | 0-0.012         | 104            |

**Entresto:** For those treated with an ACE inhibitor or ARB, the probability of CHF hospitalizations, cardiovascular deaths, and ED visits were based on the total number of events in the enalapril arm over the trial duration (see Table 3 on page 37).<sup>36,39,40</sup> To account for the effect of age, the probability of cardiovascular death was increased by 3.7% annually based on an estimate in the literature;<sup>99,100</sup> the baseline probability was calibrated so the modeled mortality matched the mortality seen in the trial.<sup>99,100</sup> The above probabilities were assumed to be the same in patients receiving ACE inhibitor therapy and ARB therapy. Angioedema requiring hospitalization and intolerance probabilities were derived from the event rates during the randomized period for the enalapril arm. Patients on ARB therapy were assumed to have no risk of angioedema or intolerance.

<sup>h</sup> Listed probabilities represent the event probabilities for patients with reduced ejection fraction.

<sup>i</sup> The baseline mortality probability was held constant for the trial duration. After that, there is an annual exponential increase in the mortality risk.

<sup>j</sup> The baseline probability of CHF hospitalization decreased from month 1 to month 17. After month 17, the probability is held constant.

<sup>k</sup> Only differed from CardioMEMS with regards to baseline hospitalization probability and baseline mortality probability.

<sup>l</sup> Includes hospital costs and physician costs.
For the Entresto arm, the probabilities of CHF hospitalization, cardiovascular death, and ED visit not requiring hospitalization were based on the baseline probability of the ACE inhibitor arm and the relative risk with Entresto based on the PARADIGM-HF trial results. Relative risks were calculated using the event rates in both arms excluding the events of patients with NYHA Class I heart failure. The probabilities of angioedema requiring hospitalization and intolerance were based on the rate of events in the Entresto arm in the PARADIGM-HF trial during the randomized period.

The probability of non-CHF hospitalizations and non-cardiovascular death in patients on Entresto therapy was the same as that used in the ACE inhibitor arm. In both cases, the event probability was calculated using the total events and follow-up time in both arms. The change in probability of non-cardiovascular death was based on life tables from the Centers for Disease Control and Prevention (CDC) excluding cardiovascular disease, which we calibrated to the non-cardiovascular mortality seen in the trial in both arms.

Subgroup event rates for patients with NYHA Class II or Class III/IV were based on the number of events and follow-up time in each subgroup. The event distribution by NYHA class was available for cardiovascular deaths and first CHF hospitalizations. We assumed the distribution of total CHF hospitalizations and ED visits for heart failure not requiring hospitalization approximated that of first CHF hospitalizations. Subgroup-specific total follow-up time was estimated using the subgroup-specific numbers of patients, subgroup-specific numbers of cardiovascular deaths, total non-cardiovascular deaths, and literature-based estimates of the relative risk of non-cardiovascular death by NYHA class. Subgroup-specific relative risks were estimated using calculated subgroup-specific event numbers and follow-up time.
### Table 3. Select Entresto Model Inputs

<table>
<thead>
<tr>
<th>Input Parameter</th>
<th>Point Estimate</th>
<th>Range</th>
<th>Source</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Enalapril Arm</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Probability of Heart Failure Hospitalization</td>
<td>0.99%</td>
<td>0.87% - 1.11%</td>
<td>36,39,40</td>
</tr>
</tbody>
</table>
| Baseline Probability of Cardiovascular Mortality
   \(m\)                                             | 0.64%          | 0.54% - 0.74%    | 36,40   |
| Probability of Angioedema with Enalapril            | 0.0009%        | 0 - 0.0065%      | 36,40   |
| **Entresto Arm**                                     |                |                  |         |
| Relative Risk of Heart Failure Hospitalization \(n\) | 0.78           | 0.72 - 0.86      | 36,39,40|
| Relative Risk of Cardiovascular Death \(n\)          | 0.78           | 0.70 - 0.87      | 36,40   |
| Probability of Angioedema with Entresto             | 0.0027%        | 0 - 0.00104%     | 36,40   |
| **Treatment Costs, Monthly**                         |                |                  |         |
| Cost of Entresto                                     | 380            | 190 - 570        | 107     |
| Cost of ACE Inhibitor                                | 3              | 1 - 5            | 107     |
| Cost of Angiotensin Receptor Blocker                 | 7              | 3 - 10           | 107     |
| Cost of Heart Failure Hospitalization                 | 12,832         | 8,341 - 16,750   | 101     |
| **Utility Values**                                   |                |                  |         |
| Utility, Baseline                                    | 0.822          | 0.705 - 0.938    | 109     |
| Utility Increment in Entresto Arm                    | 0.009          | 0.002 - 0.016    | 109     |
| HF (\& Non-HF) Hospitalization                       | -0.071         | 0 - -0.134       | 104     |

**Costs**

The cost of CHF hospitalization was extracted from estimates in the literature using the Agency for Healthcare Research and Quality (AHRQ) National Inpatient Sample.\(^{101}\) The costs of non-CHF hospitalization were based on an estimate of the baseline Medicare reimbursement of a pneumonia Medicare hospitalization, the most common non-CHF hospitalization in patients with heart failure.\(^{35,102,109}\) The additional costs of mortality were taken from literature estimates of inpatient care during the last year of care prior to death, from which model-based estimates of hospitalization costs were subtracted to avoid double counting.\(^{110}\) Finally, additional health care costs were taken from the literature and adjusted for age and NYHA class.\(^{111}\) All costs were inflated to 2014 US dollars using the medical consumer price index (CPI).\(^{113}\)

**CardioMEMS HF System:** The costs of the CardioMEMS device were estimated from the average sales price presented to Medicare ($17,750).\(^{35}\) The procedural cost of implantation was estimated using reimbursement guides from St. Jude Medical along with Medicare reimbursement data.\(^{103,104}\) The cost of routine monitoring of the device was based on the Medicare reimbursement of remote monitoring.\(^{103,104}\) The cost of device-related complications was estimated to be equal to the cost of

\(^{m}\) The monthly baseline probability of cardiovascular mortality was increased by 3.7% per year to adjust for the lifetime horizon and the effect of aging. The baseline probability was adjusted so the model matched the mortality rate seen in the trial period.

\(^{n}\) Probability in the Entresto arm was based on the probability in the enalapril arm and the relative risk of the event with Entresto therapy, as observed in the PARADIGM-HF trial.
a bleeding episode requiring hospitalization, the most common peri-procedural adverse event seen in the trial.\textsuperscript{27,28}

**Entresto:** Costs of all three treatments were estimated using wholesale acquisition prices from *The Red Book*, with Entresto assigned a monthly cost of $380.\textsuperscript{14} The range of prices tested in deterministic sensitivity analyses were derived from the minimum to maximum wholesale acquisition prices of a package of at least 90 pills for both ACE inhibitor and ARB therapy. For Entresto, it was set to +/-50% of the base case due to the current lack of variation in wholesale acquisition prices and the uncertainty of the cost for different health care payers. The cost of medication intolerance was set to the Medicare reimbursement for one primary care appointment.\textsuperscript{103} The cost of angioedema requiring hospitalization was set to the Medicare reimbursement for an anaphylaxis hospitalization.\textsuperscript{35,103}

**Quality of Life/Utility**

**CardioMEMS HF System:** We estimated baseline utility using the trials’ estimates of quality of life.\textsuperscript{26,27,78,113} We mapped the Minnesota Living with Heart Failure (MLHF) score into EQ-5D scores using a regression estimate developed from the CARE-HF trial.\textsuperscript{105} We used the utility score at six months because the baseline score likely incorporates the short-term disutility of a recent hospitalization and the implantation procedure. We estimated the utility benefit of the CardioMEMS device as the difference-in-difference of patients with the device compared to those without it in the CHAMPION trial. We applied the difference in six-month MLHF scores for the first year. After one year, we applied the difference in 12-month MLHF scores. The 12-month utility measurements, not significantly different in the two arms, were limited by nearly half of the patients not having recorded responses.\textsuperscript{26,27}

**Entresto:** The baseline quality of life was based on the average EQ-5D measurement during the course of the trial.\textsuperscript{109} The incremental utility for receiving Entresto was based on the least squares mean of difference between the changes from baseline in the two arms.\textsuperscript{109} Heart failure exacerbations requiring an ED visit but not hospitalization were assumed to incur two days of disutility. A disutility of one day was estimated for therapy intolerance, and a disutility of two days was estimated for angioedema requiring hospitalization.

For both CardioMEMS and Entresto, disutilities were applied for CHF hospitalization and non-CHF hospitalization of approximately three days in a monthly cycle, based on an estimate in the literature.\textsuperscript{104}

**Sensitivity Analyses**

We performed one-way sensitivity analyses on all variables to determine which parameters most affected the cost-effectiveness of each intervention (CardioMEMS and Entresto). We also
performed two-way sensitivity analyses on correlated variables, including the baseline probability of hospitalization and cardiovascular mortality risks.

**CardioMEMS HF System:** We focused on areas of substantial uncertainty, including the assumptions regarding mortality reduction and the effect of the device on quality of life. We also performed two-way sensitivity analyses on the CardioMEMS device durability and efficacy. Sensitivity analyses that affected the cost per QALY substantially were repeated in the CHARM cohort.

**Entresto:** We performed two-way sensitivity analyses on the treatment-related risk reduction of mortality and CHF hospitalization. We also performed two-way sensitivity analyses on each of the baseline event probabilities (CHF hospitalization, cardiovascular mortality, ED visit) and the relative risk of that event with Entresto. Finally, we performed two-way sensitivity analyses on the cost of Entresto and each of the parameters that were highly sensitive in one-way sensitivity analyses.

**Entresto Value-Based Purchasing Analysis**

For Entresto treatment, we also conducted an analysis of value-based purchasing models given the interest in alternative payment plans expressed by the manufacturer. We assumed a value-based purchasing agreement would involve the effect of the treatment on CHF hospitalization rates and cardiovascular deaths, and it would place part of the financial risk regarding drug efficacy on the manufacturer. We developed a “risk-sharing” model in which payers do not pay for the drug for six months after any CHF hospitalization that occurred following treatment initiation. Additionally, if the patient dies of cardiovascular disease, any payments made in the previous six months are refunded. In the risk-sharing model, drug manufacturers were assumed to receive the wholesale acquisition cost (WAC) as reimbursement. In the “conventional” value-based purchasing model, we assumed manufacturers would give payers a 10% rebate on the WAC. We displayed the results as the distribution of costs per QALY gained under a conventional model versus a risk-sharing model in a probabilistic sensitivity analysis. In this analysis, we vary all input parameters across their respective distributions over 10,000 simulations.

**CardioMEMS Cost-Effectiveness Model Results**

**Base Case Results**

In the base case, the CardioMEMS arm experienced 2.19 CHF hospitalizations per patient compared to 3.18 in the routine care arm (see Table 4 on the next page). The CardioMEMS arm had 5.72 life-years and 2.74 QALYs per patients compared to 5.28 life-years and 2.44 QALYs in the routine care arm. The total costs in the CardioMEMS arm were $174,037 per patient compared to $156,764 in the routine care arm. The CardioMEMS arm achieved its increased life expectancy of 0.44 years and 0.30 QALYs at an increased cost of $17,274. The resulting cost per QALY gained of the CardioMEMS intervention was $57,933.
**Subgroup Results**

Patients with reduced ejection fraction had shorter survival, fewer QALYs, and lower costs than patients with preserved ejection fraction (see Table 4 below). For patients with reduced ejection fraction, the CardioMEMS arm had an average of 0.84 fewer CHF hospitalizations, 0.39 additional life-years, 0.26 additional QALYs, and $17,791 in additional costs compared with the routine care arm. This equated to a cost per QALY gained of $68,150. For patients with preserved ejection fraction, the CardioMEMS arm had an average of 1.51 fewer CHF hospitalizations, 0.65 additional life-years, 0.43 additional QALYs, and $15,410 in additional costs compared with the routine care arm. This equated to a cost per QALY gained of $35,663.

**Table 4. CardioMEMS Base Case Results and Subgroup Results**

<table>
<thead>
<tr>
<th>Strategy</th>
<th>HFH (# per patient)*</th>
<th>Survival (Years)</th>
<th>QALY</th>
<th>Cost (2014 USD)</th>
<th>$/Life Year</th>
<th>ICER ($/QALY)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CHAMPION Cohort</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Usual Care</td>
<td>3.18</td>
<td>5.28</td>
<td>2.44</td>
<td>156,764</td>
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</tr>
<tr>
<td>CardioMEMS</td>
<td>2.19</td>
<td>5.72</td>
<td>2.74</td>
<td>174,037</td>
<td>38,877</td>
<td>57,933</td>
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<tr>
<td><strong>Reduced Ejection Fraction Subgroup</strong></td>
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</tr>
<tr>
<td>Usual Care</td>
<td>3.16</td>
<td>4.71</td>
<td>2.16</td>
<td>148,903</td>
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<tr>
<td>CardioMEMS</td>
<td>2.32</td>
<td>5.10</td>
<td>2.42</td>
<td>166,694</td>
<td>45,899</td>
<td>68,150</td>
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<tr>
<td><strong>Preserved Ejection Fraction Subgroup</strong></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Usual Care</td>
<td>3.23</td>
<td>7.32</td>
<td>3.46</td>
<td>185,125</td>
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</tr>
<tr>
<td>CardioMEMS</td>
<td>1.72</td>
<td>7.97</td>
<td>3.89</td>
<td>200,535</td>
<td>23,745</td>
<td>35,663</td>
</tr>
</tbody>
</table>

*: Undiscounted

ICER: Incremental Cost-effectiveness Ratio; HFH: Heart Failure Hospitalizations; QALY: Quality-adjusted Life Year

**CHARM Cohort**

As described earlier, the alternative patient population modeled for the CardioMEMS analyses was based on the cohort of patients in the CHARM study. Patients in the CardioMEMS treatment arm had an average of 0.59 fewer CHF hospitalizations, 0.25 additional life-years, 0.23 additional QALYs, and $19,353 in additional costs compared with those in the routine care arm, resulting in a cost per QALY gained of $88,884/QALY.

**Sensitivity Analyses**

We performed sensitivity analyses on all input parameters (see Figure 6 on page 42). The model was most sensitive to the durability of the CardioMEMS device. We assumed a lifelong benefit of the device in the base case although the CHAMPION trial had a mean patient follow-up of 17 months, and the open access, non-randomized data submitted to the FDA had a follow-up duration
of 25.5 months. If the device were no longer effective after 17 months, the cost per QALY gained would be $208,545. The cost per QALY gained decreased with a longer duration of effectiveness; the cost was less than $150,000/QALY at 29 months duration and less than $100,000/QALY at 56 months.

The second most sensitive model parameter was the device cost. The CardioMEMS device costs $17,750 in the base case. It would cost less than $50,000 per QALY gained if the price were lower than $13,012 in those with reduced ejection fraction and lower than $23,945 in those with preserved ejection fraction (see Appendix Figure F1). It would cost more than $150,000 per QALY gained if the price were greater than $39,117 in the reduced ejection fraction subgroup or $67,157 in the preserved ejection fraction subgroup.

The device’s cost per QALY gained was also affected by the effectiveness of the device in reducing CHF hospitalizations. In the CHAMPION trial, patients with the device were shown to have a 0.63 hazard rate (95% CI 0.52-0.77) of CHF hospitalizations over the entire duration of the CHAMPION trial. Decreasing the relative risk of CHF hospitalizations with the CardioMEMS device to 0.52 decreased the cost per QALY gained to $41,894. On the other hand, increasing it to 0.77 (decreasing the device efficacy) would increase the cost per QALY gained to $99,408.
The effect of the use of the CardioMEMS device on mortality is highly uncertain; the trial showed a trend towards overall mortality benefit that was not statistically significant (HR 0.80 [95% CI 0.55-1.15]). We assumed heart failure exacerbations requiring hospitalization had an associated inpatient mortality risk and a post-hospitalization increase in mortality; we modeled that avoidance of these exacerbations would also obviate this increased mortality risk. In the base case, our model demonstrated a 10.8% relative reduction in mortality risk with the CardioMEMS device compared with the routine care arm over the trial duration. If we assumed a 20% relative reduction in monthly mortality, based on the point estimate of the trial, the CardioMEMS device would cost $47,748 per QALY gained. However, if we assumed that prevented exacerbations were milder, with half of the inpatient mortality risk of a typical heart failure exacerbation and no increase in post-hospitalization mortality, the device would cost $86,087 per QALY gained. Finally, in the CHAMPION cohort, if the CardioMEMS device had no effect on mortality, the device cost increased to $114,825 per QALY.
gained. In the CHARM cohort, composed of patients with lower baseline hospitalization and mortality risk, the cost per QALY gained increased to $226,122 with this assumption.

The baseline morbidity of the patient population has a smaller effect on the cost-effectiveness. The cost decreases to $45,129 per QALY gained with an increase in the baseline monthly CHF hospitalization probability (probability in the first month) to 13.69%; it increases to $99,253 with a decrease in the baseline monthly CHF hospitalization probability to 4.56%. If the baseline mortality probability is decreased to 0.66%, the cost per QALY gained decreases to $43,293, while if the baseline monthly mortality probability is increased to 1.31%, the cost per QALY gained increases to $72,740. The composite effect of the device in a healthier cohort with lower hospitalization and mortality probabilities and higher quality of life can be seen with the CHARM cohort analysis.

The device’s cost-effectiveness was not substantially affected by variation in the cost of device implantation, the monthly cost of device management, or the cost of CHF hospitalization. It was also not sensitive to the range of probabilities tested for sensor failure or device-related complication. The disutility of CHF hospitalizations or the incremental benefit of the device on quality of life also did not change the cost per QALY substantially.

**Threshold Analyses**

As shown in Table 5 below, we also evaluated the drug costs at which CardioMEMS would be considered cost-effective under conventional willingness-to-pay thresholds of $50,000/QALY, $100,000/QALY, and $150,000/QALY. The list price of CardioMEMS of $17,750 is relatively close to the price of $15,400 at which the cost/QALY = $50,000 and far lower than the $30,293 price that the device could have if a willingness to pay threshold of $100,000/QALY is assumed.

Table 5. Threshold Analyses: Annual Drug Cost at which CardioMEMS Would Be Cost-Effective under Varying Willingness-to-Pay Thresholds

<table>
<thead>
<tr>
<th>Willingness-to-pay Threshold</th>
<th>$50,000/QALY</th>
<th>$100,000/QALY</th>
<th>$150,000/QALY</th>
</tr>
</thead>
<tbody>
<tr>
<td>ALL SUBPOPULATIONS</td>
<td>$15,400</td>
<td>$30,293</td>
<td>$45,202</td>
</tr>
</tbody>
</table>
Entresto Cost-Effectiveness Model: Results

**Base Case Results**

Our model predicted 6.78 years of survival in the ACE inhibitor arm with 0.97 undiscounted CHF hospitalizations per patient (see Table 6 below). Corresponding figures in the Entresto arm were 7.41 years of survival and 0.90 CHF hospitalizations. The ACE inhibitor arm had averages of 5.56 QALYs and total costs of $123,578. The Entresto arm had an additional 0.57 QALYs and an additional $29,138 in costs. The resulting cost per QALY gained with Entresto therapy was $50,915.

In patients with NYHA Class II heart failure, Entresto therapy was associated with an increase of 0.64 additional QALYs and $31,576 in incremental costs, with a cost per QALY gained of $48,802. For patients with NYHA Class III/IV heart failure, Entresto therapy was associated with 0.44 more QALYs and $28,858 in costs, with a cost per QALY gained of $64,957.

**Table 6. Entresto Base Case Results and Subgroup Results**

<table>
<thead>
<tr>
<th>Strategy</th>
<th>HFH (# per patient)*</th>
<th>Survival (Years)</th>
<th>QALY</th>
<th>Cost (2014 USD)</th>
<th>$/Life Year</th>
<th>ICER ($/QALY)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>All Patients</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>ACE inhibitor</td>
<td>0.97</td>
<td>6.78</td>
<td>5.56</td>
<td>123,578</td>
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</tr>
<tr>
<td>Entresto</td>
<td>0.90</td>
<td>7.41</td>
<td>6.13</td>
<td>152,716</td>
<td>46,251</td>
<td>50,915</td>
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<tr>
<td><strong>NYHA Class II</strong></td>
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<td></td>
</tr>
<tr>
<td>ACE inhibitor</td>
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<td>8.02</td>
<td>6.78</td>
<td>132,360</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Entresto</td>
<td>1.01</td>
<td>8.72</td>
<td>7.42</td>
<td>163,936</td>
<td>45,109</td>
<td>48,802</td>
</tr>
<tr>
<td><strong>NYHA Class III/IV</strong></td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>ACE inhibitor</td>
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<td>6.28</td>
<td>4.72</td>
<td>126,319</td>
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<td></td>
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<tr>
<td>Entresto</td>
<td>1.07</td>
<td>6.80</td>
<td>5.16</td>
<td>155,177</td>
<td>55,496</td>
<td>64,957</td>
</tr>
</tbody>
</table>

*: Undiscounted

ICER: Incremental Cost-effectiveness Ratio; HFH: Heart Failure Hospitalizations; QALY: Quality-adjusted Life Year

**Sensitivity Analyses**

We performed one-way sensitivity results on all input parameters (see Figure 7 on page 46). The model was most sensitive to the duration of effectiveness of the treatment. If the treatment were only effective for the mean duration of the trial (26 months), the cost per QALY gained would increase to $135,815. The cost per QALY gained was less than $100,000 if the treatment was effective for at least 40 months.

The cost of Entresto also affected its cost-effectiveness. If the monthly cost of Entresto were increased by 50% to $570, the cost would increase to $73,735 per QALY gained. If the cost were decreased by 50% to $190, the cost per QALY gained would decrease to $28,095. The monthly cost
of Entresto would have to be greater than $790 per month for the cost-effectiveness ratio to exceed $100,000.

We estimated a relative risk of cardiovascular mortality of 0.78 in the base case with a 95% confidence interval of 0.70-0.87. If the effectiveness in reducing cardiovascular death was increased to a relative risk of 0.87 (less effective than the base case), the cost of Entresto would increase to $76,129 per QALY gained. If the relative risk were decreased to 0.70 (more effective than the base case), the cost would decrease to $40,493 per QALY gained. Changes to other measures of treatment effectiveness, including the relative risk of CHF hospitalization, the relative risk of ED visits, and the incremental utility with Entresto do not change the cost per QALY substantially.

The baseline quality of life estimate also affected the cost per QALY gained. In our base case, we used EQ-5D estimates of utility from the trial, with an average utility score of 0.822 and a 95% confidence interval of 0.705-0.939. If we assumed a utility of 0.705, the cost per QALY increased to $58,467. With an average utility of 0.939, the cost per QALY decreased to $45,108.

The baseline probabilities of mortality and hospitalization were derived from the enalapril arm of the PARADIGM-HF trial. Decreases in the probability of cardiovascular mortality or increases in non-cardiovascular mortality led to small increases in the cost per QALY gained with Entresto. If the monthly probability of cardiovascular mortality decreased from 0.64% to 0.54%, the cost would increase to $55,523 per QALY gained.

The cost per QALY of the treatment was not substantially affected by changes to the probability of intolerance or angioedema. It was also not sensitive to changes in the estimates of costs or disabilities of adverse events. Finally, the range of costs tested for ACE inhibitor and ARB therapy did not affect the cost-effectiveness.
Figure 7. Entresto Tornado Diagram: Series of One-way Sensitivity Analyses

Note 1: LCZ696 refers to Entresto in this figure.
Note 2: This figure represents a series of one-way sensitivity analyses for the parameters that have the largest influence on the cost per QALY gained with Entresto therapy. The vertical black line represents the cost-effectiveness in the base case analysis. None of the analyses lead to a cost per QALY gained greater than $150,000.

Threshold Analyses

As shown in Table 7 below, we also evaluated the annual drug costs at which Entresto would be considered cost-effective under conventional willingness-to-pay thresholds of $50,000/QALY, $100,000/QALY, and $150,000/QALY. The price to achieve a $50,000/QALY threshold is very similar to the current list price ($4,464 vs. $4,560 respectively). This price could more than double and still remain under a cost-effectiveness threshold of $100,000/QALY.

Table 7. Threshold Analyses: Annual Drug Cost at which Entresto Would Be Cost-Effective under varying Willingness-to-Pay Thresholds

<table>
<thead>
<tr>
<th>Willingness-to-pay Threshold</th>
</tr>
</thead>
<tbody>
<tr>
<td>$50,000/QALY</td>
</tr>
<tr>
<td>ALL SUBPOPULATIONS</td>
</tr>
</tbody>
</table>
Value-Based Purchasing Analysis

In our risk-sharing model, in which the payer did not pay for medication for the six months following CHF hospitalization and was refunded any medication payments from the previous six months in the event of a cardiovascular death, this approach translated into an effective 8.6% discount on the drug price (i.e., $4,168 annually vs. $4,560), and a cost per QALY gained of $47,000. See Appendix Figure F3 for a full presentation of the probabilistic sensitivity analysis that informed these calculations.

6.3 Potential Budget Impact

We also used the cost-effectiveness model to estimate the potential total budgetary impact of CardioMEMS and of Entresto with different uptake assumptions. We then combined consideration of prices to reach cost-effectiveness thresholds with potential budget impact to calculate value-based price benchmarks.

Budget Impact Model: Methods

We used the same models employed for the cost-effectiveness analyses to estimate total budgetary impact. Budgetary impact was defined as the total incremental cost of the therapy for the treated population, calculated as incremental health care costs (including drug or device costs) minus any offsets in these costs from averted CHF-related hospitalizations or cardiovascular deaths. All costs were undiscounted and estimated over one- and five-year time horizons. The five-year timeframe was of primary interest, given the potential for cost offsets to accrue from averted hospitalizations and deaths.

Of note, while the cost-effectiveness analyses do present data by patient subgroup (i.e., NYHA Class II vs. III-IV for Entresto and reduced vs. preserved ejection fraction for CardioMEMS), we chose to focus budget impact analysis on the entire candidate population for treatment based on product labeling (i.e., Class II-IV with reduced ejection fraction for Entresto, Class III with CHF-related hospitalization in prior 12 months for CardioMEMS). In addition, findings from our cost-effectiveness analyses suggested that cost-effectiveness ratios did not vary widely (i.e., approximately $40,000-$70,000 per QALY gained) across the subgroups analyzed.

To estimate the size of the potential candidate population for Entresto, we adjusted the widely-cited statistic for overall US prevalence (5.7 million)\(^3\) and adjusted it to reflect Class II-IV only. Population size was reduced by 5%, based on the proportion of patients with Class I disease in the PARADIGM-HF trial.\(^36\) Then, we used an estimate of the proportion of patients with symptomatic CHF and reduced versus preserved ejection fraction from a recently-published population-based
study (48% vs. 52% respectively) to further restrict the patient pool to reduced ejection fraction only.\textsuperscript{114} This resulted in a candidate population size of approximately 2.6 million individuals.

For CardioMEMS, the starting point for a population size estimate was the number of hospitalizations annually for CHF, which has been relatively steady at approximately 1 million over the last decade.\textsuperscript{3} Data supplied by the manufacturer indicates that approximately 45% of patients are NYHA Class III following hospitalization, indicating an annual pool of candidates of approximately 450,000 (or 2.3 million over five years).

ICER’s methods for estimating budget impact and calculating value-based benchmark prices are described in detail \textit{elsewhere}. Briefly, our calculations assume that utilization of new drugs/devices is “unmanaged” – i.e., without payer or pharmacy benefit management controls in place – to provide an upper bound for likely patterns of drug/device uptake by five years after launch. We examine six characteristics of the drug/device and marketplace to estimate unmanaged drug/device uptake. These characteristics are listed below:

- Magnitude of improvement in clinical safety and/or effectiveness
- Patient-level burden of illness
- Patient preference (ease of administration)
- Proportion of eligible patients currently being treated
- Primary care versus specialty clinician prescribing/use
- Presence or emergence of competing treatments of equal or superior effectiveness

Based on our assessment of these criteria, we assign a new drug or device to one of four categories of unmanaged drug uptake patterns: 1) very high (75% uptake by year 5); 2) high (50% uptake by year 5); 3) intermediate (25% uptake by year 5); and 4) low (10% uptake by year 5). In this analysis, we assumed a “very high” uptake pattern for Entresto given that it is the first agent in well over a decade to demonstrate both mortality and hospitalization benefit relative to an active comparator that represents the current standard of care. In contrast, we assumed an “intermediate” uptake pattern for CardioMEMS given that it is an implantable device requiring surgery and the controversies around the CHAMPION trial results that have previously been described.

Resulting population sizes after five years, adjusted for estimated uptake, were 1.9 million and 563,000 for Entresto and CardioMEMS, respectively. For consistency, uptake was assumed to occur in equal proportions across the five-year timeframe, and we adjusted both drug/device costs and cost offsets accordingly. For example, in populations estimated to have a 25% five-year uptake, 5% of patients would be assumed to initiate therapy each year. Patients initiating therapy in year one would accrue all drug costs and cost offsets over the full five years, but those initiating in other years would only accrue a proportional amount of five-year costs.
Using this approach to estimate potential budget impact, we then compared our estimates to a budget impact threshold that represents a potential trigger for policy mechanisms to improve affordability through changes to pricing, payment, or patient eligibility. As described in ICER’s methods presentation (http://www.icer-review.org/impact-and-outcomes/value-assessment-project/), this threshold is based on an underlying assumption that health care costs should not grow much faster than growth in the overall national economy. From this foundational assumption, our potential budget impact threshold is derived using an estimate of growth in US gross domestic product (GDP) +1%, the average number of new drug/device approvals by the FDA each year, and the contribution of spending on a) retail and facility-based drugs, and b) devices to total health care spending. Calculations are performed as in Table 8 below.

For 2015-16, therefore, the five-year annualized potential budget impact threshold that should trigger policy actions to manage affordability is calculated to total approximately $904 million per year for new drugs. The corresponding amount for new devices is $603 million.

### Table 8. Calculation of Potential Budget Impact Threshold

<table>
<thead>
<tr>
<th>Item</th>
<th>Parameter</th>
<th>Estimate (Drugs)</th>
<th>Estimate (Devices)</th>
<th>Source</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Growth in US GDP, 2015-2016 (est.) +1%</td>
<td>3.75%</td>
<td>3.75%</td>
<td>World Bank, 2015</td>
</tr>
<tr>
<td>2</td>
<td>Total health care spending ($)</td>
<td>$3.08 trillion</td>
<td>$3.08 trillion</td>
<td>CMS NHE, 2014</td>
</tr>
<tr>
<td>3</td>
<td>Contribution of drug/device spending to total health care spending (%)</td>
<td>13.3%</td>
<td>6.0%</td>
<td>CMS NHE, Altarum Institute, 2014</td>
</tr>
<tr>
<td>4</td>
<td>Contribution of drug spending to total health care spending ($) (Row 2 x Row 3)</td>
<td>$410 billion</td>
<td>$185 billion</td>
<td>Calculation</td>
</tr>
<tr>
<td>5</td>
<td>Annual threshold for net health care cost growth for ALL new drugs (Row 2 x Row 4)</td>
<td>$15.4 billion</td>
<td>$6.9 billion</td>
<td>Calculation</td>
</tr>
<tr>
<td>6</td>
<td>Average annual number of new molecular entity or device approvals, 2013-2014</td>
<td>34</td>
<td>23</td>
<td>FDA, 2014</td>
</tr>
<tr>
<td>7</td>
<td>Annual threshold for average cost growth per individual new molecular entity (Row 5 ÷ Row 6)</td>
<td>$452 million</td>
<td>$301 million</td>
<td>Calculation</td>
</tr>
<tr>
<td>8</td>
<td>Annual threshold for estimated potential budget impact for each individual new molecular entity (doubling of Row 7)</td>
<td>$904 million</td>
<td>$603 million</td>
<td>Calculation</td>
</tr>
</tbody>
</table>

### Potential Budget Impact and the Value-based Price Benchmark

We combine consideration of the potential budget impact with the threshold prices presented in Section 6.2 above (i.e., prices based on incremental costs per outcomes achieved) to calculate a value-based price benchmark for each new drug or device. This price benchmark begins with the price range to achieve cost-effectiveness ratios of $100,000-$150,000 per QALY for the population being considered, but it has an upper limit determined by the price at which the new drug or device would exceed the potential budget impact threshold (i.e., $904 million and $603 million for drugs...
and devices, respectively). If the potential budget impact does not exceed these thresholds, then the value-based price benchmark remains the full price range determined from the analysis of incremental costs per outcomes achieved.

**Budget Impact Model: Results**

Table 9 on the following page presents the budgetary impact of one year and five years of CardioMEMS and Entresto in the candidate populations, assuming the uptake patterns previously described.

Detailed calculations for adjustment of drug costs and cost offsets are provided in Appendix Table F1. Results are presented for both one-year and five-year time horizons.

**CardioMEMS**

Results for CardioMEMS indicate a higher budgetary impact per patient (given the device acquisition and implantation costs); weighted across the five-year timeframe, budgetary impact totals nearly $14,000. Total budgetary impact at one year is similar to the annual average over five years; this is because nearly all CardioMEMS costs are incurred at the time of implantation, and ongoing monitoring and other costs are minimal ($27 per month). Because equal proportions of patients are assumed to receive the device each year, budget impact varies only according to these ongoing costs as well as the potential for cost offset (i.e., patients who receive the device earlier in the timeframe have more potential for offset). On an annualized basis, cost-offset (equally weighted by timing of device implant over the five-year time horizon) is estimated to be $2,265. Total budgetary impact of CardioMEMS is estimated to be approximately $7.9 billion, or $1.6 billion annually under our assumed pattern of uptake (563,000 patients receiving the device by year 5). This is also well above the device budgetary impact threshold of $603 million per year. In order to not exceed this threshold, less than 10% of the 450,000 Class III patients hospitalized each year could receive CardioMEMS.

**Entresto**

Results from the budget impact model showed that, with the uptake pattern assumptions mentioned above, 390,000 individuals would receive Entresto in the first year. After one year of treatment, cost offsets due to reductions in the CHF hospitalization were $1,043 per patient, or approximately 25% of the drug cost. Including this cost offset, one-year budget impact is estimated to be approximately $1.4 billion.

Over the entire five-year time horizon, we estimate that approximately 1.9 million persons would receive Entresto for one or more years. Drug cost and cost-offset adjustments for the full five-year time horizon are described in detail in Appendix Table F1; across this timeframe the weighted budgetary impact (i.e., adjusted for differing periods of drug utilization and associated cost-offsets)
is slightly less than $9,000 per patient. Total budgetary impact over five years is approximately $17 billion, or approximately $3.5 billion in net cost growth per year, despite cost offsets that would average $1,462 per year of treatment. This annualized potential budget impact is well above the budget impact threshold of $904 million for a new drug. In order to not exceed this budget impact threshold, approximately 3.9%, or 4 in 100 eligible patients, could be treated each year at the list price of $4,560 annually.

Table 9. Total Budget Impact (BI) of CardioMEMS and Entresto Based on Assumed Patterns of Uptake

<table>
<thead>
<tr>
<th></th>
<th>Eligible Population (thousands)</th>
<th>Number Treated (thousands)</th>
<th>Weighted BI per Patient ($)</th>
<th>Total BI (billions)</th>
<th>Number Treated (thousands)</th>
<th>Weighted BI per Patient ($)</th>
<th>Total BI per year (billions)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CardioMEMS</strong></td>
<td>2,250</td>
<td>113</td>
<td>$15,760</td>
<td>$1.8B</td>
<td>563</td>
<td>$13,988</td>
<td>$1.6B</td>
</tr>
<tr>
<td><strong>Entresto</strong></td>
<td>2,599</td>
<td>390</td>
<td>$3,481</td>
<td>$1.4B</td>
<td>1,949</td>
<td>$8,856</td>
<td>$3.5B</td>
</tr>
</tbody>
</table>

*Weighted budget impact calculated by subtracting cost offsets from drug/device costs for one-year horizon. For five-year horizon, drug/device costs and cost offsets apportioned assuming 20% of patients in uptake target initiate therapy each year. Those initiating in Year 1 receive full drug/device costs and cost offsets, those initiating in Year 2 receive 80% of drug/device costs and cost offsets, etc.

Figures 8 and 9 on the following two pages provide findings of multiple analyses that give perspective on the relationship between varying possible drug and device prices, cost-effectiveness ratios, uptake patterns, and potential budget impact. The vertical axis shows the annualized budget impact, and the horizontal axis represents the percentage of eligible patients treated over a five-year period. The colored lines demonstrate how quickly the annual budget impact increases with increasing percentages of patients treated at four different prices: those at which the cost/QALY = $50,000, $100,000, and $150,000; and the list prices used in this analysis (i.e., $17,750 for the CardioMEMS device, $4,560 annually for Entresto).

The CardioMEMS price to achieve a cost/QALY of $50,000 is relatively close to that for the list-price analysis ($15,400 vs. $17,750 respectively), and so the trend lines in Figure 8 track fairly closely. However, annualized budgetary impact still exceeds the $603 million threshold for devices at levels of uptake exceeding 10%. As above, raising the price to achieve higher cost/QALY thresholds would dramatically affect budgetary impact. If device pricing is essentially tripled (to approximately $45,000), annual budget impact would exceed $19 billion if all candidate patients received the device.

As can be seen in Figure 9, the price of Entresto that would achieve a cost/QALY of $50,000 is very similar to the list price, and so the trend lines also track very closely in this analysis. For both of these scenarios, however, if only 50% of all eligible patients are ultimately treated over a five-year time period (rather than the 75% we assumed), the annualized budget impact exceeds $2 billion per
year. Even if only 25% of eligible patients were treated, the annualized budget impact still slightly exceeds the $904 million threshold (approximately $1.1 billion on an annualized basis). Not surprisingly, higher prices that would achieve cost/QALY figures of $100,000 and $150,000 would result in exponential increases in budgetary impact, topping out at a $20 billion annual budget impact for a drug price ($14,472 per year) that would achieve a cost/QALY of $150,000 if all patients received Entresto.

Figure 8. ICER Combined Cost-Effectiveness and Potential Budget Impact Graph for CardioMEMS. Colored lines represent the annualized budget impact of different uptake patterns (eligible patients treated) at the actual list price of the device (dashed line), and at device prices needed to achieve common incremental cost-effectiveness ratios.
Draft Value-based Benchmark Prices

Our draft value-based benchmark prices for CardioMEMS and Entresto are provided in Table 10 on the next page. As noted in the ICER methods document, the draft value-based benchmark price for a drug or device is defined as the price range that would achieve cost-effectiveness ratios between $100,000 and $150,000 per QALY gained, without exceeding the $904 or $603 million budgetary impact thresholds. Detailed calculations for the value-based price benchmarks presented below are available in Appendix Table F2.

As shown in the table below, the price range based on cost-effectiveness thresholds is much higher than the actual list prices for CardioMEMS and Entresto, as our analyses indicated a cost/QALY very close to $50,000 for each of these interventions. However, as noted previously, the budgetary impact of both interventions exceeds our stated thresholds when annualized over a five-year time horizon. The device price for CardioMEMS that would not exceed the $603 million annual device benchmark is $7,622, and the price of Entresto that could be charged and not exceed the $904 million annual benchmark is $3,779 per year.

Therefore, the draft ICER value-based price benchmark for CardioMEMS, with all the assumptions mentioned previously regarding five-year uptake patterns and cost offsets, is $7,622, which
represents a 57% discount from the full list price ($17,750). The corresponding value-based price benchmark for Entresto is $3,779. This figure represents a 17% discount from the full wholesale acquisition cost assumed in our analysis ($4,560 annually).

### Table 10. Draft Value-based Price Benchmarks for CardioMEMS Device and Entresto Therapy

<table>
<thead>
<tr>
<th>Population</th>
<th>Price to Achieve $100K/QALY</th>
<th>Price to Achieve $150K/QALY</th>
<th>Max Price at Potential Budget Impact Threshold</th>
<th>Draft Value-Based Price Benchmark</th>
</tr>
</thead>
<tbody>
<tr>
<td>CardioMEMS</td>
<td>$30,293</td>
<td>$45,202</td>
<td>$7,622</td>
<td>$7,622</td>
</tr>
<tr>
<td>n=562,500</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Entresto</td>
<td>$9,480/year</td>
<td>$14,472/year</td>
<td>$3,779/year</td>
<td>$3,779/year</td>
</tr>
<tr>
<td>n=1,949,400</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### 6.4 Summary and Comment

The findings of our analysis indicate that both CardioMEMS and Entresto have the potential to provide clinical benefit over standard approaches to CHF management (i.e., use of ACE inhibitors for the former and usual monitoring approaches for the latter). The primary estimate for the cost-effectiveness of CardioMEMS was ~$58,000 per QALY gained, based on reductions in the rate of CHF hospitalization relative to usual care, at the current device price of $17,750. Results for these analyses were below typical cost-effectiveness thresholds in a variety of secondary and sensitivity analyses, including stratified by preserved vs. reduced ejection fraction, use of baseline hospitalization and mortality rates from a more broadly-representative CHF trial population, and the duration of benefit seen with the device.

Similarly, for Entresto, a cost-effectiveness ratio of ~$51,000 per QALY gained versus ACE inhibitor treatment was generated based on reductions in both cardiovascular mortality and CHF hospitalization, at its current wholesale price of $4,560 annually. Ratios remained below generally-accepted thresholds for cost-effectiveness even when stratified by CHF severity or in sensitivity analyses testing a variety of ranges in parameter estimates.

However, when intervention costs and potential cost savings are evaluated on a population basis, and likely patterns of intervention uptake are considered, the annual costs of both CardioMEMS and Entresto exceed ICER’s documented budget impact thresholds for devices ($603 million) and drugs ($904 million). In order to not exceed these thresholds, current list prices would need to be discounted by approximately 60% and 20% for the device and the drug, respectively, to approximately $7,600 for the CardioMEMS device and $3,800 annually for Entresto.

We note a number of limitations to our analysis. First, while both CardioMEMS and Entresto were evaluated in large Phase III multi-center clinical trials, data are currently available from a single trial for each. Follow-on studies are ongoing for both that should shed additional light on their likely
performance (e.g., comparisons of post-market to pre-market effectiveness for CardioMEMS, use of Entresto in patients with preserved ejection fraction). Second, there may be treatment benefits that are not captured in our model, such as use of the CardioMEMS device for identification of patients who need to initiate advanced therapy. Third, analysis of the efficacy of both device and drug in alternative cohorts of patients is dependent on the assumption that efficacy would not differ from that observed in the CHAMPION and PARADIGM-HF trials; while these assumptions were tested in sensitivity analyses, further clinical investigation will be required to evaluate performance in broadly defined populations. Fourth, aspects of both the CHAMPION and PARADIGM-HF trials have been called into question, such as CardioMEMS’ differential performance by gender and Entresto’s clinical benefit versus valsartan alone. However, because no conclusive data are published or presented in regulatory discussions regarding the likely effect of these controversies on overall estimates of treatment effect, we needed to make assumptions about how these effects might vary in sensitivity analyses. We await further clinical data to understand the likely impact of these controversies. Finally, our assumed levels of uptake of Entresto and CardioMEMS in the marketplace by five years were based on reasoned assumptions, but actual uptake may vary from these estimates. We also present potential budget impact across a range of uptake possibilities in sensitivity analyses.
References

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APPENDICES
### Appendix A. Search Strategies and Results

#### Table A1. PRISMA 2009 Checklist

<table>
<thead>
<tr>
<th>Section/topic</th>
<th>#</th>
<th>Checklist item</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>TITLE</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Title</td>
<td>1</td>
<td>Identify the report as a systematic review, meta-analysis, or both.</td>
</tr>
<tr>
<td><strong>ABSTRACT</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Structured summary</td>
<td>2</td>
<td>Provide a structured summary including, as applicable: background; objectives; data sources; study eligibility criteria, participants, and interventions; study appraisal and synthesis methods; results; limitations; conclusions and implications of key findings; systematic review registration number.</td>
</tr>
<tr>
<td><strong>INTRODUCTION</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rationale</td>
<td>3</td>
<td>Describe the rationale for the review in the context of what is already known.</td>
</tr>
<tr>
<td>Objectives</td>
<td>4</td>
<td>Provide an explicit statement of questions being addressed with reference to participants, interventions, comparisons, outcomes, and study design (PICOS).</td>
</tr>
<tr>
<td><strong>METHODS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Protocol and registration</td>
<td>5</td>
<td>Indicate if a review protocol exists, if and where it can be accessed (e.g., Web address), and, if available, provide registration information including registration number.</td>
</tr>
<tr>
<td>Eligibility criteria</td>
<td>6</td>
<td>Specify study characteristics (e.g., PICOS, length of follow-up) and report characteristics (e.g., years considered, language, publication status) used as criteria for eligibility, giving rationale.</td>
</tr>
<tr>
<td>Information sources</td>
<td>7</td>
<td>Describe all information sources (e.g., databases with dates of coverage, contact with study authors to identify additional studies) in the search and date last searched.</td>
</tr>
<tr>
<td>Search</td>
<td>8</td>
<td>Present full electronic search strategy for at least one database, including any limits used, such that it could be repeated.</td>
</tr>
<tr>
<td>Study selection</td>
<td>9</td>
<td>State the process for selecting studies (i.e., screening, eligibility, included in systematic review, and, if applicable, included in the meta-analysis).</td>
</tr>
<tr>
<td>Data collection process</td>
<td>10</td>
<td>Describe method of data extraction from reports (e.g., piloted forms, independently, in duplicate) and any processes for obtaining and confirming data from investigators.</td>
</tr>
<tr>
<td>Data items</td>
<td>11</td>
<td>List and define all variables for which data were sought (e.g., PICOS, funding sources) and any assumptions and simplifications made.</td>
</tr>
<tr>
<td>Risk of bias in individual studies</td>
<td>12</td>
<td>Describe methods used for assessing risk of bias of individual studies (including specification of whether this was done at the study or outcome level), and how this information is to be used in any data synthesis.</td>
</tr>
</tbody>
</table>
Summary measures 13 State the principal summary measures (e.g., risk ratio, difference in means).

Synthesis of results 14 Describe the methods of handling data and combining results of studies, if done, including measures of consistency (e.g., I²) for each meta-analysis.

Risk of bias across studies 15 Specify any assessment of risk of bias that may affect the cumulative evidence (e.g., publication bias, selective reporting within studies).

Additional analyses 16 Describe methods of additional analyses (e.g., sensitivity or subgroup analyses, meta-regression), if done, indicating which were pre-specified.

RESULTS

Study selection 17 Give numbers of studies screened, assessed for eligibility, and included in the review, with reasons for exclusions at each stage, ideally with a flow diagram.

Study characteristics 18 For each study, present characteristics for which data were extracted (e.g., study size, PICOS, follow-up period) and provide the citations.

Risk of bias within studies 19 Present data on risk of bias of each study and, if available, any outcome level assessment (see item 12).

Results of individual studies 20 For all outcomes considered (benefits or harms), present, for each study: (a) simple summary data for each intervention group (b) effect estimates and confidence intervals, ideally with a forest plot.

Synthesis of results 21 Present results of each meta-analysis done, including confidence intervals and measures of consistency.

Risk of bias across studies 22 Present results of any assessment of risk of bias across studies (see Item 15).

Additional analysis 23 Give results of additional analyses, if done (e.g., sensitivity or subgroup analyses, meta-regression [see Item 16]).

DISCUSSION

Summary of evidence 24 Summarize the main findings including the strength of evidence for each main outcome; consider their relevance to key groups (e.g., healthcare providers, users, and policy makers).

Limitations 25 Discuss limitations at study and outcome level (e.g., risk of bias), and at review-level (e.g., incomplete retrieval of identified research, reporting bias).

Conclusions 26 Provide a general interpretation of the results in the context of other evidence, and implications for future research.

FUNDING

Funding 27 Describe sources of funding for the systematic review and other support (e.g., supply of data); role of funders for the systematic review.

Table A2. Search Strategies for CardioMEMS and Entresto

**Ovid MEDLINE search strategy for CardioMEMS HF**

1. exp Heart failure, congestive/
2. (chf or hf).ti,ab.
4. (cardiac adj25 (failure or insufficiency)).ti,ab.
5. or/1-4
6. (wireless adj25 monitor$ adj25 (pulmonary or arter$)).ti,ab.
7. cardiomems.ti,ab.
8. 6 or 7
9. 5 and 8
10. limit 9 to (english language and humans and yr="1990 -Current")
11. (Guideline or practice guideline or letter or editorial or review or news or case reports or in vitro).pt.
12. 10 not 11

**EMBASE search strategy for CardioMEMS HF**

1. 'heart failure'/exp
2. chf:ab,ti OR hf:ab,ti
3. (heart NEAR/25 failure):ab,ti
4. (cardiac NEAR/25 (failure OR insufficien*)):ab,ti
5. #1 OR #2 OR #3 OR #4
6. (wireless NEAR/25 monitor* NEAR/25 (pulmonary OR arter*)):ti,ab
7. Cardiomems:ti,ab
8. #6 OR #7
9. #5 AND #8
10. #9 AND [humans]/lim AND [english]/lim AND [1990-2015]/py
11. [conference abstract]/lim OR [conference review]/lim OR [editorial]/lim OR [erratum]/lim OR [letter]/lim OR [note]/lim OR [review]/lim OR [short survey]/lim
12. #10 NOT #11
Ovid MEDLINE search strategy for Entresto

1. exp Heart failure, congestive/
2. (chf or hf).ti,ab.
4. (cardiac adj25 (failure or insufficiency)).ti,ab.
5. or/1-4
6. exp Receptors, angiotensin/
7. arbi.ti,ab.
8. (angiotensin$ adj25 receptor$ adj25 (block: or antagon$ or inhibit$)).ti,ab.
9. valsartan.ti,ab.
10. or/6-9
11. ((neprilysin adj25 inhibit$) or (NEP adj25 inhibit$) or sacubitril or AHU?377).ti,ab.
13. 10 and 11
14. 12 or 13
15. 5 and 14
16. limit 15 to (english language and humans and yr="1990 -Current")
17. (Guideline or practice guideline or letter or editorial or review or news or case reports or in vitro).pt.
18. 16 not 17

EMBASE search strategy for Entresto

1. 'heart failure'/exp
2. chf:ab,ti OR hf:ab,ti
3. (heart NEAR/25 failure):ab,ti
4. (cardiac NEAR/25 (failure OR insufficien*)):ab,ti
5. #1 OR #2 OR #3 OR #4
6. ‘angiotensin receptor antagonist’/exp
7. ARB?:ab,ti OR valsartan:ab,ti
8. #6 OR #7
9. 'neprilysin inhibitor'/exp
10. 'neprilysin inhibitor':ab,ti OR nep NEAR/25 inhibit* OR sacubitril:ab,ti OR ahu*377:ab,ti
11. #9 OR #10
12. ‘sacubitril plus valsartan’/exp
13. Entresto:ab,ti OR LCZ*696:ab,ti
14. #12 OR #13
15. #8 AND #11
16. #14 OR #15
17. #5 AND #16
18. #17 AND [humans]/lim AND [english]/lim AND [1990-2015]/py
19. [conference abstract]/lim OR [conference review]/lim OR [editorial]/lim OR [erratum]/lim OR [letter]/lim OR [note]/lim OR [review]/lim OR [short survey]/lim
20. #18 NOT #19

Figure A1. PRISMA flow Chart Showing Results of Literature Search for CardioMEMS HF System

- 23 potentially relevant references screened
- 9 references for full text review
- 14 citations excluded
  - Population: 1
  - Intervention: 0
  - Comparator: 0
  - Outcomes: 0
  - Study Type: 5
  - Duplicates: 8
- 3 citations excluded
  - (different device, no outcome of interest)
- 6 TOTAL
  - 1 RCT (5 reports)
  - 1 Case series
Figure A2. PRISMA Flow Chart Showing Results of Literature Search for Entresto

134 potentially relevant references screened

24 references for full text review

110 citations excluded
  Population: 6
  Intervention: 18
  Comparator: 0
  Outcomes: 3
  Study Type: 71
  Duplicates: 12

17 citations excluded (no outcomes of interest, reviews, non-CHF patients)

7 TOTAL
  2 RCTs (7 reports)
Appendix B. Clinical Guidelines

National Institute for Health and Care Excellence (NICE) (2013)

http://www.nice.org.uk/guidance/ipg463

A guidance statement from NICE recommends that the use of implantable pulmonary artery pressure monitors be limited to “special arrangements for clinical governance, consent and audit or research” due to limited evidence on safety and efficacy. They recommend that all patients be adequately informed of the uncertainties surrounding the safety and efficacy of these devices.
Appendix C. Previous Systematic Reviews and Technology Assessments

We found no previous systematic reviews or technology assessments of either the CardioMEMS HF System or Entresto, however the National Institute for Health and Care Excellence (NICE) has released a draft scope for an appraisal of the clinical and cost-effectiveness of Entresto planned for November 2015. NICE’s review will evaluate Entresto, in comparison to ACE inhibitors and ARBs, for patients with NYHA Class II-IV heart failure and reduced ejection fraction; the primary endpoints of interest for the appraisal are heart failure symptoms, CHF-related hospitalizations, mortality, cardiovascular mortality, adverse effects, quality of life, and cost-effectiveness.
## Appendix D. Ongoing Studies

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<tr>
<th>Title/ Trial Sponsor</th>
<th>Study Design</th>
<th>Comparators</th>
<th>Patient Population</th>
<th>Primary Outcomes</th>
<th>Estimated Completion Date</th>
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</table>
| CardioMEMS HF System                  | Observational| CardioMEMS HF System | N = 1,200  
Age ≥ 18  
Men and women  
NYHA Class III HF  
At least 1 CHF hospitalization in past 12 months  
Body Mass Index (BMI) < 35 kg/m² or BMI > 35 kg/m² with chest circumference < 65 inches  
No active infection  
No recurrent pulmonary embolism or deep vein thrombosis  
No inability to tolerate right heart catheterization  
No major cardiovascular event within past 2 months  
No cardiac resynchronization device implant within past 3 months  
No patients likely to undergo heart transplant or ventricular assist device within next 6 months  
No coagulation disorders  
No hypersensitivity or allergy to aspirin, clopidogrel | Freedom from device or system-related complication up to 2 years  
Freedom from pressure sensor failure up to 2 years  
Heart failure hospitalization rate up to one year | June 2020       |
<p>| <strong>CardioMEMS HF System Post Approval Study</strong> |   | NCT02279888          |   |   |   |</p>
<table>
<thead>
<tr>
<th>Title/ Trial Sponsor</th>
<th>Study Design</th>
<th>Comparators</th>
<th>Patient Population</th>
<th>Primary Outcomes</th>
<th>Estimated Completion Date</th>
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<tbody>
<tr>
<td>Entresto Study of Efficacy and Safety of Entresto in Japanese Patients with Chronic Heart Failure and Reduced Ejection Fraction</td>
<td>RCT</td>
<td>Entresto 50 mg, 100mg, 200mg</td>
<td>N = 220</td>
<td>Time to first occurrence of CV death or CHF hospitalization, up to 40 months</td>
<td>November 2018</td>
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<td></td>
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<td>Placebo to match</td>
<td>Age ≥ 20</td>
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<td>Enalapril 2.5 mg, 5 mg, 10 mg</td>
<td>Men and women</td>
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<td></td>
<td>Placebo to match</td>
<td>CHF NYHA Class II-IV, reduced ejection fraction</td>
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<td></td>
<td></td>
<td>Entalapril 2.5 mg, 5 mg, 10mg</td>
<td>NT-proBNP ≥ 600 pg/ml at first visit or NT-proBNP ≥ 400 pg/ml and CHF hospitalization within past 12 months</td>
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<td></td>
<td>Placebo to match</td>
<td>No hypersensitivity to study drugs</td>
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<td></td>
<td>Placebo to match</td>
<td>No ACE inhibitor or ARB intolerance</td>
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<td>Placebo to match</td>
<td>No known angioedema</td>
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<td></td>
<td>Placebo to match</td>
<td>No acute decompensated CHF</td>
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<td>Placebo to match</td>
<td>No acute coronary syndrome, stroke, transient ischemic attack, cardiac, carotid or major cardiovascular (CV) surgery, percutaneous coronary intervention (PCI), or carotid angioplasty in 3 months prior to first visit</td>
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<td><strong>Title/ Trial Sponsor</strong></td>
<td><strong>Study Design</strong></td>
<td><strong>Comparators</strong></td>
<td><strong>Patient Population</strong></td>
<td><strong>Primary Outcomes</strong></td>
<td><strong>Estimated Completion Date</strong></td>
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| Efficacy and Safety of Entresto Compared to Valsartan, on Morbidity on Mortality in Heart Failure Patients with Preserved Ejection Fraction (PARAGON-HF) | RCT | Entresto 50 mg, 100 mg, 200 mg | N = 4,300  
Age ≥ 55  
Men and women  
LVEF ≥ 45% prior to study entry  
Symptoms of CHF, treatment with diuretic for CHF ≥ 30 days  
Structural heart disease  
CHF hospitalization in 9 months prior to study entry and/or elevated NT-proBNP  
No prior LVEF < 45%  
No acute coronary syndrome, cardiac surgery, major CV surgery within 3 months of trial entry, or urgent percutaneous coronary intervention (PCI) within 30 days of trial entry  
No myocardial infarction (MI), coronary artery bypass graft, or other event within 6 months prior to trial entry unless post-event LVEF ≥ 45%  
No acute decompensated HF requiring therapy  
No current treatment with two or more of: ACE inhibitor, ARB, or renin inhibitor  
No significant pulmonary disease or COPD, hemoglobin < 10g/dl, body mass index (BMI) > 40 kg/m²  
No systolic blood pressure (SBP) ≥ 180 mmHg at entry, or SBP 150-180 mmHg at entry unless undergoing treatment with 3+ antihypertensive drugs | Cumulative number of primary composite events of CV death and total CHF hospitalizations up to 57 months | May 2019 |
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<tr>
<th>Title/ Trial Sponsor</th>
<th>Study Design</th>
<th>Comparators</th>
<th>Patient Population</th>
<th>Primary Outcomes</th>
<th>Estimated Completion Date</th>
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<tbody>
<tr>
<td>Safety and Tolerability During Open-Label Treatment With Entresto in Patients With CHF and Reduced Ejection Fraction</td>
<td>Non-RCT</td>
<td>Entresto 200mg</td>
<td>N = 4,900 &lt;br&gt;Age ≥ 18 &lt;br&gt;Men and women &lt;br&gt;Patients who completed PARADIGM-HF and are able to safely enroll based on investigator opinion &lt;br&gt;No current or recent (&lt;5 half-lives) use of investigational drugs &lt;br&gt;No hypersensitivity or allergy to Entresto, similar drugs, ACE inhibitors, ARBs, or neprilysin inhibitors &lt;br&gt;No history of angioedema &lt;br&gt;No simultaneous treatment with both ACE inhibitors and ARBs &lt;br&gt;No acute decompensated CHF &lt;br&gt;No symptomatic hypotension and/or SBP &lt; 100 mmHg &lt;br&gt;No hepatic disease &lt;br&gt;No pregnant or lactating women, or women of child-bearing potential</td>
<td>Number of patients with adverse events including angioedema, AEs suspected to be related to Entresto, AEs leading to drug discontinuation, and SAEs including death</td>
<td>April 2017</td>
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</table>
Appendix E. Comparative Clinical Effectiveness Supplemental Information

We extracted data in the following steps:

1. One investigator independently extracted information from the full articles.
2. A second investigator reviewed and validated the extracted data for additional quality assurance.

Our review team extracted information from the accepted studies and developed data summary tables (Appendix Tables E1 and E2). We relied on a number of control measures to ensure the quality and consistency of data extraction in this project. These included pilot testing of the extraction form on several included studies, resolution of potential ambiguities and differences in the interpretation of findings, and written instructions on outcome measures to be extracted from the full papers.

We used criteria published by the US Preventive Services Task Force (USPSTF) to assess the quality of RCTs and comparative cohort studies, using the categories “good,” “fair,” or “poor.” Guidance for quality ratings using these criteria is presented below, as is a description of any modifications we made to these ratings specific to the purposes of this review.

**Good:** Meets all criteria: Comparable groups are assembled initially and maintained throughout the study; reliable and valid measurement instruments are used and applied equally to the groups; interventions are spelled out clearly; all important outcomes are considered; and appropriate attention is paid to confounders in analysis. In addition, intention to treat analysis is used for RCTs.

**Fair:** Studies were graded "fair" if any or all of the following problems occur, without the fatal flaws noted in the "poor" category below: Generally comparable groups are assembled initially but some question remains whether some (although not major) differences occurred with follow-up; measurement instruments are acceptable (although not the best) and generally applied equally; some but not all important outcomes are considered; and some but not all potential confounders are addressed. Intention to treat analysis is done for RCTs. Specifically for this review, differences in baseline characteristics and/or duration of follow-up were allowed only if appropriate statistical methods were used to control for these differences (e.g., multiple regression, survival analysis).

**Poor:** Studies were graded "poor" if any of the following fatal flaws exists: Groups assembled initially are not close to being comparable or maintained throughout the study; unreliable or invalid measurement instruments are used or not applied equally among groups (including not masking outcome assessment); and key confounders are given little or no attention. For RCTs, intention to treat analysis is lacking.

Note that case series are not considered under this rating system – because of the lack of comparator, these are generally considered to be of poor quality. Nevertheless, we restricted our use of case series to those that met specific criteria, including a minimum of six months follow-up, clearly defined entry criteria, and use of consecutive samples of patients.
<table>
<thead>
<tr>
<th>Author &amp; Year</th>
<th>Study Quality</th>
<th>Study Design</th>
<th>Interventions</th>
<th># of Patients</th>
<th>Study Duration</th>
<th>Entry Criteria</th>
<th>Patient Characteristics</th>
<th>Outcomes</th>
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<tr>
<td>Abraham 2011_A</td>
<td>Good</td>
<td>RCT</td>
<td>1) CardioMEMS HF System 2) Standard of care management (drug changes in response to patients' clinical signs and symptoms)</td>
<td>n=550 1) 270 2) 280</td>
<td>15 months</td>
<td>Age&gt;=18 NYHA Class III for at least 3 months CHF-related hospitalization within past 12 months Given drug and device treatments at optimum or best-tolerated stable doses according to national guidelines</td>
<td>Age: 61.5 % male: 72.5 % LVEF (&gt;=40%): 21.5 % white: 73% BMI: 31 % with CRT or CRT-D device: 34.5</td>
<td>CHF-related hospitalizations during entire randomized follow-up (n) 1) 158 2) 254 HR: 0.63 95% CI: 0.52-0.77 p&lt;0.0001 Days alive outside hospital at 6 months (n) 1) 174.4 2) 172.1 p=0.02 6-month Minnesota Living with Heart Failure Questionnaire score 1) 45 2) 51 p=0.02 Device- or system-related complications (n; %) 1) 3 (1%) 2) 3 (1%)</td>
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<td>Author &amp; Year</td>
<td>Study Quality</td>
<td>Study Design</td>
<td>Interventions</td>
<td># of Patients</td>
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<tr>
<td>Abraham 2011_B</td>
<td>Poor</td>
<td>Case series</td>
<td>CardioMEMS HF System</td>
<td>n=17</td>
<td>12 months</td>
<td>Age&gt;18</td>
<td>Mean age: 61</td>
<td>Average difference for systolic pulmonary artery pressure (PAP) (compared to Swan-Ganz (SG) catheter): -4.4</td>
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<td>Stable NYHA Class III for &gt;=30 days before enrollment</td>
<td>14 Males/3 Females</td>
<td>Average difference for diastolic PAP (compared to SG catheter): 2.5</td>
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<td>Estimated life expectancy of &gt;=1 year</td>
<td>15 whites/2 African Americans</td>
<td>Average difference for mean PAP (compared to SG catheter): -0.8</td>
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<td>Preexisting ICD or CRT: 11</td>
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<td>Adherence to daily home monitoring (min. 1 transmission per day): 90.0% in 60 days after implantation</td>
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<td>Weekly adherence: 100%</td>
<td>Avg. readings/week: 8.6</td>
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<td>Author &amp; Year</td>
<td>Study Quality</td>
<td>Study Design</td>
<td>Interventions</td>
<td># of Patients</td>
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<tr>
<td>Adamson 2014</td>
<td>Good</td>
<td>Subgroup analysis of CHAMPION patients by LVEF</td>
<td>1) CardioMEMS HF System 2) Standard of care management (drug changes in response to patients' clinical signs and symptoms)</td>
<td>See Abraham, 2011_A</td>
<td>See Abraham, 2011_A</td>
<td>See Abraham, 2011_A</td>
<td>LVEF &gt;=40% (n) 1) 62 2) 57 LVEF &lt;40% (n) 1) 208 2) 222 Patients with LVEF &gt;=40% were older, more often white females with higher BMIs than patients with LVEF &lt;40%. Baseline medical therapies and comorbidity burden was similar between groups</td>
<td>6-month CHF hospitalization (n) LVEF &gt;=40% 1) 11 2) 19 Incidence Rate Ratio: 0.54 (95% CI: 0.38-0.70) p&lt;0.0001 LVEF &lt;40% 1) 73 2) 101 Incidence Rate Ratio: 0.76 (95% CI: 0.61-0.91) p=0.0085 Total medication changes (Mean, sum) LVEF &gt;=40% 1) 8.0, 495 2) 4.1, 232 p&lt;0.0001 LVEF &lt;40% 1) 9.5, 1973 2) 3.7, 825 p&lt;0.0001</td>
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<tr>
<td>Author &amp; Year</td>
<td>Study Quality</td>
<td>Study Design</td>
<td>Interventions</td>
<td># of Patients</td>
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<td>Benza 2015</td>
<td>Good</td>
<td>Subgroup analysis of CHAMPION trial patients with and without WHO Group II Pulmonary Hypertension [PH]</td>
<td>1) CardioMEMS HF System 2) Standard of care management (drug changes in response to patients' clinical signs and symptoms)</td>
<td>n=529 1) 258 2) 271</td>
<td>1) 449 days 2) 437 days</td>
<td>See Abraham, 2011</td>
<td>WHO Group II PH 1) 151 2) 163</td>
<td>PH patients more likely to have LVEF &lt;40% (83% vs. 71%, p=0.0037), and more frequently had prior cardiac resynchronization therapy (38% vs. 28%, p=0.019), compared with non-PH patients</td>
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<td><strong>CHF Hospitalization Rates (annualized rate) in Patients with and without PH</strong></td>
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<td>Mean PAP&lt;=25 mmHg 1) 40 (0.28) 2) 66 (0.47) Relative risk reduction: 40% HR: 0.60 95% CI: 0.41-0.89 p=0.0109</td>
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<td>Mean PAP&gt;25 mmHg 1) 113 (0.60) 2) 186 (0.94) Relative risk reduction: 36% HR: 0.64 95% CI: 0.51-0.81 p=0.0002</td>
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<td>Total medication changes in response to elevated PAP: 1,192</td>
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<td>Author &amp; Year</td>
<td>Study Quality</td>
<td>Study Design</td>
<td>Interventions</td>
<td># of Patients</td>
<td>Study Duration</td>
<td>Entry Criteria</td>
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<td>Kranke 2014</td>
<td>Good</td>
<td>Subgroup analysis of subjects with COPD from the CHAMPION trial</td>
<td>1) CardioMEMS HF System 2) Standard of care management (drug changes in response to patients' clinical signs and symptoms)</td>
<td>n=550 1) 270 2) 280</td>
<td>15 months</td>
<td>COPD; (see Abraham 2011_A for CHAMPION trial criteria)</td>
<td>Characteristics of subjects with COPD Mean age: 63 % female 1) 33% 2) 27% % nonwhite 1) 15% 2) 24% Mean BMI: 31.5 CRT/CRT-D: 33.5% LVEF&gt;=40%: 23%</td>
<td>CHF hospitalization n(annualized rate)</td>
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<td>1) 66 (0.55) 2) 110 (0.92) RRR: 41% HR: 0.59 95% CI: 0.44-0.81 p=0.0009</td>
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<td>Non-COPD group</td>
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<td>1) 92 (0.41) 2) 144 (0.62) RRR: 34% HR: 0.66 95% CI: 0.51-0.85 p=0.0017</td>
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<td>6-month mean CHF medication changes</td>
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<td>1) 7.1 2) 3.7 p&lt;0.0001</td>
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<td>1) 7.9 2) 3.1 p&lt;0.0001</td>
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<td>Author &amp; Year</td>
<td>Study Quality</td>
<td>Study Design</td>
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<td># of Patients</td>
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| Raina 2015    | Good          | Secondary analysis of CHAMPION trial to assess diagnosis of pulmonary hypertension (PH) with implantable hemodynamic monitor (IHM) and right heart catheterization (RHC) | 1) CardioMEMS HF System  
2) Standard of care management (drug changes in response to patients' clinical signs and symptoms) | n=537  
PH with IHM but not RHC: n=106  
1) 54  
2) 52  
No PH with RHC or IHM: 111  
1) 57  
2) 54 | See Abraham, 2011_A | See Abraham, 2011_A | Mean age: 62  
Mean SBP: 122 mmHg  
Preserved ejection fraction: 22% | CHF Hospitalizations  
No PH (from RHC or IHM): 1): 15  
2): 22  
Incidence rate ratio: 0.58  
95% CI: 0.28-1.17  
p=0.098  
PH with IHM but not RHC: 1): 25  
2): 43  
Incidence rate ratio: 0.58  
95% CI: 0.34-0.98  
p=0.0304  
CHF hospitalization rate  
No PH (from RHC or IHM): 0.25  
PH with IHM but not RHC: 0.49  
Incidence rate ratio: 0.51  
95% CI: 0.33-0.77  
p=0.0007  
Patient mortality HR: 0.85  
95% CI: 0.36-2.00  
p=0.71 |
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<tr>
<th>Author &amp; Year</th>
<th>Study Quality</th>
<th>Study Design</th>
<th>Interventions</th>
<th># of Patients</th>
<th>Mean/Median Duration of follow-up</th>
<th>Inclusion Criteria</th>
<th>Patient Characteristics</th>
<th>Outcomes</th>
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<tbody>
<tr>
<td>Desai 2015</td>
<td>Good</td>
<td>Secondary analysis of PARADIGM-HF trial according to mode of death</td>
<td>1) Entresto 2) Enalapril</td>
<td>n=8,399 1) 4,187 2) 4,212</td>
<td>27 months</td>
<td>See McMurray 2014</td>
<td>See McMurray 2014</td>
<td>n, % of patients</td>
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<td>Total deaths</td>
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<td>1) 711, 17.0</td>
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<td>2) 558, 13.3</td>
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<td>HR: 0.84</td>
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<td>95% CI: 0.76-0.93</td>
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<td>p=0.001</td>
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<td>Sudden death</td>
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<td>1) 250, 6.0</td>
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<td>2) 311, 7.4</td>
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<td>HR: 0.80</td>
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<td>95% CI: 0.68-0.94</td>
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<td>Death from worsening CHF</td>
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<td>1) 147, 3.5 (20.7)</td>
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<td>2) 184, 4.4 (22.0)</td>
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<td>HR: 0.79</td>
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<td>95% CI: 0.64-0.98</td>
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<td>p=0.034</td>
</tr>
<tr>
<td>Author &amp; Year</td>
<td>Study Quality</td>
<td>Study Design</td>
<td>Interventions</td>
<td># of Patients</td>
<td>Mean/Median Duration of follow-up</td>
<td>Inclusion Criteria</td>
<td>Patient Characteristics</td>
<td>Outcomes</td>
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</tbody>
</table>
| Jhund 2014   | Good         | Secondary analysis of PARAMOUNT trial subjects to evaluate whether effects of Entresto were independent of lowering of systolic blood pressure | 1) Entresto 2) Valsartan | n=301 1) 149 2) 152 | 36 weeks | See Solomon 2012 | See Solomon 2012 | **Systolic Blood Pressure Tertiles**  
1: 1- 61 mmHg  
2: -11 to 0 mmHg  
3: -48 to -12 mmHg  

**Change in NYHA class at 36 weeks by tertile 1/2/3 (%)**  
Worsened  
1) ~5/0/7  
2) ~6/0/7  

Unchanged  
1) ~67/79/77  
2) ~82/88/77  

Improved  
1) 28/21/16  
2) 12/12/16 |
<table>
<thead>
<tr>
<th>Author &amp; Year</th>
<th>Quality</th>
<th>Study Design</th>
<th>Interventions</th>
<th># of Patients</th>
<th>Mean/Median Duration of follow-up</th>
<th>Inclusion Criteria</th>
<th>Patient Characteristics</th>
<th>Outcomes</th>
</tr>
</thead>
</table>
| McMurray 2014 | Good    | RCT          | 1) Entresto 2) Enalapril | n=8,399       | 27 months                       | Age>=18 years  
NYHA Class II-IV  
LVEF <=40%  
BNP>=150 pg/mL (or NT-proBNP>=600 pg/mL)  
If hospitalized for CHF in previous 12 months, a BNP>=100 pg/mL (or NT-proBNP>=400 pg/mL)  
Taking stable dose of beta-blocker and ACE inhibitors or ARB equivalent to >=10 mg enalapril/day for at least 4 weeks prior to screening | Mean age: 63.8  
% female: 21.8  
% white: 66.0  
% NYHA Class I: 4.7  
II: 70.5  
III: 24.0  
IV: 0.7  
BMI: 28.2 | Death from cardiovascular causes or 1st CHF hospitalization (%)  
1) 21.8  
2) 26.5  
p<0.001  
Change in KCCQ summary score  
1) -2.99  
2) -4.63  
p=0.001  
Worsening CHF by NYHA Class I or II HR: ~0.71  
NYHA Class III or IV HR: ~0.89  
p=0.03  
No other subgroup had statistical differences in outcomes  
Discontinuation from an AE (%)  
1) 10.7  
2) 12.3  
p=0.03 |
<table>
<thead>
<tr>
<th>Author &amp; Year</th>
<th>Quality</th>
<th>Study Design</th>
<th>Interventions</th>
<th># of Patients</th>
<th>Mean/Median Duration of follow-up</th>
<th>Inclusion Criteria</th>
<th>Patient Characteristics</th>
<th>Outcomes</th>
</tr>
</thead>
<tbody>
<tr>
<td>McMurray 2015</td>
<td>Fair</td>
<td>Putative placebo analysis using PARADIGM-HF trial data compared to data from SOLVD-T and CHARM-Alt trials</td>
<td>1) SOLVD-T 2) CHARM-Alt 3) PARADIGM-HF</td>
<td>1) 2,569 2) 2,028 3) 8,399</td>
<td>1) 41.4 months 2) 33.7 months 3) 27 months</td>
<td>1) NYHA Class II–IV with LVEF≤35%; age ≤80 years; not treated with ACE inhibitors 2) NYHA Class II–IV with LVEF ≤40%; not receiving ACE inhibitor due to previous intolerance 3) See McMurray 2014</td>
<td>Age 1) 61 2) 67 3) 64 % female 1) 20 2) 32 3) 22 NYHA Class (%) 1/II/III/IV 1) 11/57/30/2 2) 0/48/49/4 3) 5/70/24/1 LVEF (%) 1) 25 2) 30 3) 29</td>
<td>Composite of death from cardiovascular causes or CHF hospitalization, HR (95% CI) 1) 0.72 (0.64-0.80) 2) 0.77 (0.67-0.89) 3) (from SOLVD-T) 0.57 (0.50-0.66) (from CHARM-Alt) 0.61 (0.52-0.73) All-cause mortality 1) 0.85 (0.75-0.97) 2) 0.87 (0.74-1.03) 3) (from SOLVD-T) 0.72 (0.61-0.84) (from CHARM-Alt) 0.74 (0.61-0.89)</td>
</tr>
<tr>
<td>Author &amp; Year</td>
<td>Study Quality</td>
<td>Study Design</td>
<td>Interventions</td>
<td># of Patients</td>
<td>Mean/Median Duration of follow-up</td>
<td>Inclusion Criteria</td>
<td>Patient Characteristics</td>
<td>Outcomes</td>
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<tr>
<td>Packer 2015</td>
<td>Good</td>
<td>Secondary analysis of measures of nonfatal worsening of CHF in PARADIGM-HF trial subjects</td>
<td>1) Entresto 2) Enalapril</td>
<td>n=8,399 1) 4,187 2) 4,212</td>
<td>27 months</td>
<td>See McMurray 2014</td>
<td>See McMurray 2014</td>
<td>Patients with worsening CHF leading to intensification of outpatient therapy 1) 520 (12.4%) 2) 604 (14.3%) RR: 0.84 (95% CI: 0.74-0.94) p=0.003 Patients with worsening NYHA class in those surviving at 12 months 1) 225 (6.1%) 2) 271 (7.4%) p=0.023 Patients with worsening KCCQ score (&gt;=5 pts) at 12 months 1) 964 (29.0%) 2) 1,029 (31.5%) p=0.03 Days in hospital per admission per patient 1) 10.8 2) 9.7 p&lt;0.001</td>
</tr>
<tr>
<td>Author &amp; Year</td>
<td>Study Quality</td>
<td>Study Design</td>
<td>Interventions</td>
<td># of Patients</td>
<td>Mean/Median Duration of follow-up</td>
<td>Inclusion Criteria</td>
<td>Patient Characteristics</td>
<td>Outcomes</td>
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<tr>
<td>Solomon 2012</td>
<td>Good</td>
<td>RCT (Phase II) PARAMOUNT trial</td>
<td>1) Entresto 2) Valsartan</td>
<td>n=301 1) 149 2) 152</td>
<td>36 weeks</td>
<td>Age&gt;=40 LVEF &gt;=45% Documented history of CHF NT-proBNP&gt;400 pg/mL at screening Diuretic therapy Systolic BP&lt;140 mm Hg or &lt;=160 mm Hg if on 3+ BP drugs at randomization eGFR &gt;=30 mL/min per 1.73 m2 at screening Potassium concentration &lt;=5.2 mmol/L</td>
<td>Age: 71.1 % female: 57 % NYHA Class I: 1 II: 79.5 III: 20 BMI: 30.0 NT-proBNP (pg/mL) 1) 828 2) 939</td>
<td>NYHA class worsened 1) ~4% 2) ~3% NYHA class unchanged 1) ~72% 2) ~80% NYHA improved 1) ~24% 2) ~17% Any SAE 1) 22 (15%) 2) 30 (20%) p=0.32 Death 1) 1 (1%) 2) 2 (1%) p=0.99 Any AE 1) 96 (64%) 2) 111 (73%) p=0.14 Discontinuation due to AE 1) 15 (10%) 2) 17 (11%) p=0.90</td>
</tr>
<tr>
<td>Author &amp; Year</td>
<td>Study Quality</td>
<td>Study Design</td>
<td>Interventions</td>
<td># of Patients</td>
<td>Mean/Median Duration of follow-up</td>
<td>Inclusion Criteria</td>
<td>Patient Characteristics</td>
<td>Outcomes</td>
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<tr>
<td>Voors 2015</td>
<td>Good</td>
<td>Secondary analysis of renal function in PARAMOUNT trial subjects</td>
<td>1) Entresto 2) Valsartan</td>
<td>n=301 1) 149 2) 152</td>
<td>36 weeks</td>
<td>See Solomon 2012</td>
<td>See Solomon 2012</td>
<td>Worsening renal function (increase in creatinine&gt;0.3 g/dL &amp; increase in serum creatinine&gt;25% compared with baseline)</td>
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<td>1) 6 (5%)</td>
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<td>2) 9 (7%)</td>
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<td>36 weeks</td>
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<td>1) 7 (6%)</td>
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<td>2) 16 (13%)</td>
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<td>p=0.08</td>
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<td>Anytime</td>
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<td>1) 16 (12%)</td>
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<td>2) 26 (18%)</td>
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<td></td>
<td>p=0.18</td>
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</table>

**Table E3. Additional Secondary Endpoints from the CHAMPION Trial**

<table>
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<tr>
<th>Endpoint</th>
<th>Treatment</th>
<th>Control</th>
<th>P</th>
</tr>
</thead>
<tbody>
<tr>
<td>Patients admitted to hospital for CHF at 6 months (n, %)</td>
<td>55 (20%)</td>
<td>80 (29%)</td>
<td>0.03</td>
</tr>
<tr>
<td>Days alive outside hospital (mean, standard deviation)</td>
<td>174.4 (31.1)</td>
<td>172.1 (37.8)</td>
<td>0.02</td>
</tr>
<tr>
<td>Change from baseline in pulmonary artery mean pressure at 6 months (mm Hg x days)</td>
<td>-156</td>
<td>33</td>
<td>0.008</td>
</tr>
<tr>
<td>Medication changes (number of changes, mean per patient)</td>
<td>2,468 (9.1)</td>
<td>1,061 (3.8)</td>
<td>&lt;0.0001</td>
</tr>
</tbody>
</table>

©Institute for Clinical and Economic Review, 2015
### Table E4. Systematic Reviews of Alternative Management Strategies for Heart Failure*

<table>
<thead>
<tr>
<th>Intervention</th>
<th>All-cause Hospitalizations</th>
<th>All-cause mortality</th>
<th>CHF Hospitalizations</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>Intervention</td>
<td>Usual Care</td>
<td>RR (95% CI)</td>
</tr>
<tr>
<td>Structured Telephone Support</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Clark 2007</td>
<td>41%</td>
<td>43%</td>
<td>0.94 (0.87-1.02)</td>
</tr>
<tr>
<td>Feltner 2014</td>
<td>38%</td>
<td>40%</td>
<td>0.92 (0.77-1.10)</td>
</tr>
<tr>
<td>McAlister 2004</td>
<td>42%</td>
<td>42%</td>
<td>0.98 (0.80-1.20)</td>
</tr>
<tr>
<td>Telemonitoring</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Clark 2007</td>
<td>57%</td>
<td>54%</td>
<td>0.98 (0.84-1.15)</td>
</tr>
<tr>
<td>Feltner 2014</td>
<td>40%</td>
<td>36%</td>
<td>1.11 (0.87-1.42)</td>
</tr>
<tr>
<td>Patient Education/Self-Management</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Feltner 2014</td>
<td>48%</td>
<td>43%</td>
<td>1.14 (0.84-1.54)</td>
</tr>
<tr>
<td>McAlister 2004</td>
<td>31%</td>
<td>42%</td>
<td>0.73 (0.57-0.93)</td>
</tr>
<tr>
<td>Multidisciplinary CHF Clinic</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Feltner 2014</td>
<td>36%</td>
<td>52%</td>
<td>0.70 (0.55-0.89)</td>
</tr>
<tr>
<td>McAlister 2004</td>
<td>39%</td>
<td>48%</td>
<td>0.76 (0.58-1.01)</td>
</tr>
<tr>
<td>CHF Disease Management Program</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Roccaforte 2005</td>
<td>14%</td>
<td>17%</td>
<td>(OR) 0.80 (0.68-0.94)</td>
</tr>
</tbody>
</table>

*All intervention and usual care estimates are the crude percent of patients who experienced the outcome; RRs were derived from meta-analyses conducted in each of the individual systematic reviews.

RR: Relative Risk
Appendix F. Comparative Value Supplemental Information

Figure F1. Cost-Effectiveness as a Function of the Cost of the CardioMEMS Device

Note: This figure demonstrates the increase in cost per QALY gained with increases in the cost of the CardioMEMS device. The cost per QALY was highest in the CHARM cohort and lowest in the preserved ejection fraction cohort. The cost per QALY gained increases more with increases in device price in the reduced ejection fraction cohort than in the preserved ejection fraction cohort.
Figure F2. Association between Price of Entresto and Cost-Effectiveness

Note: This figure demonstrates the change in cost-effectiveness with different prices of Entresto therapy. There are separate lines for the overall cohort and for both subgroups. The dotted red line represents the cost-effectiveness in the base case.
Figure F3. Histograms: Comparison of the Cost-Effectiveness Ratios in the Conventional Model with 90% WAC Price and the Risk-Sharing Model with 100% WAC Price

Note: This figure overlays the cost-effectiveness estimates in the conventional model and risk-sharing model. The histogram for the conventional model is shifted slightly to the left compared to the risk-sharing model, showing that more simulations demonstrated a lower cost per QALY gained in that model. However, the shape of the two curves is highly similar, demonstrating minimal difference in the uncertainty of the cost-effectiveness in the two models.
### Table F1. Calculation of Drug Costs and Cost Offsets over Five-Year Time Horizon

<table>
<thead>
<tr>
<th>Duration of Drug or Device Exposure (Years)</th>
<th>Cost Offset by Duration of Drug or Device Exposure ($)</th>
<th>Annual Budget Impact by Duration of Drug or Device Exposure ($)</th>
<th>Total Budget Impact by Duration of Drug or Device Exposure ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>One Year</td>
<td>3,443</td>
<td>15,760</td>
<td>15,760</td>
</tr>
<tr>
<td>Two Years</td>
<td>2,551</td>
<td>7,213</td>
<td>14,426</td>
</tr>
<tr>
<td>Three Years</td>
<td>2,074</td>
<td>4,543</td>
<td>13,629</td>
</tr>
<tr>
<td>Four Years</td>
<td>1,753</td>
<td>3,291</td>
<td>13,165</td>
</tr>
<tr>
<td>Five Years</td>
<td>1,508</td>
<td>2,592</td>
<td>12,961</td>
</tr>
<tr>
<td><strong>Weighted Avg.</strong></td>
<td><strong>2,265</strong></td>
<td><strong>6,680</strong></td>
<td><strong>13,988</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Duration of Drug or Device Exposure (Years)</th>
<th>Cost Offset by Duration of Drug or Device Exposure ($)</th>
<th>Annual Budget Impact by Duration of Drug or Device Exposure ($)</th>
<th>Total Budget Impact by Duration of Drug or Device Exposure ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>One Year</td>
<td>1,043</td>
<td>3,481</td>
<td>3,481</td>
</tr>
<tr>
<td>Two Years</td>
<td>1,366</td>
<td>3,158</td>
<td>6,316</td>
</tr>
<tr>
<td>Three Years</td>
<td>1,524</td>
<td>3,000</td>
<td>9,001</td>
</tr>
<tr>
<td>Four Years</td>
<td>1,639</td>
<td>2,885</td>
<td>11,541</td>
</tr>
<tr>
<td>Five Years</td>
<td>1,736</td>
<td>2,788</td>
<td>13,941</td>
</tr>
<tr>
<td><strong>Weighted Avg.</strong></td>
<td><strong>1,462</strong></td>
<td><strong>3,062</strong></td>
<td><strong>8,856</strong></td>
</tr>
</tbody>
</table>

### Table F2. Calculation of Potential Budgetary Impact Threshold Price

<table>
<thead>
<tr>
<th>Population/Intervention</th>
<th>(A) (Five-Year N)</th>
<th>(B) Five-Year Price Benchmark*</th>
<th>(C) Weighted Cost-Offset per Patient (Table F1)</th>
<th>(D) Total Cost-Offset (A) x (C)</th>
<th>(E) PBI Threshold Price ((B) + (D)) ÷ (A)</th>
</tr>
</thead>
<tbody>
<tr>
<td>CardioMEMS</td>
<td>562,500</td>
<td>$3,013,141,305</td>
<td>$2,265</td>
<td>$1,274,311,383</td>
<td>$7,622</td>
</tr>
<tr>
<td>Entresto</td>
<td>1,949,400</td>
<td>$4,518,234,926</td>
<td>$1,462</td>
<td>$2,849,126,076</td>
<td>$3,779</td>
</tr>
</tbody>
</table>